

Comments

What's ahead for the livestock business this year? No one knows for sure; but there are some developments worthy of comment, new regulations that affect your business — trends DUDLEY that might prove significant to those engaged in coaxing profit from a cow, a grain field or pasture.

The "good news, bad news" syndrome will be apparent in much of what we see this year and beyond.

Good news for feeders and auction markets is bad news for packers as the new federal bonding regulations go into effect Feb. 7. And if the regulations handicap independent packers to the point they can't survive in the meat trade jungle — then that will be bad news for all. That is, for all except the corporate giants who squeeze them out.

If there is validity in predictions that death knell of small packers is being sounded by boxed beef, bonding requirements and growth of the big packer — then you better prepare to operate in an entirely new livestock world.

Efforts are now being made to more accurately evaluate the influence of the futures market, not only on livestock but in the entire commodities picture. In fact, you may be one of those who will receive one of the 25,000 questionnaires being sent out in an effort to determine how many ranchers and farmers utilize futures. Just what action will result from the survey, we don't know. But we are pretty sure that final tabulations will show that very few of those out there on the land use the futures market.

They don't use it because they don't trust it. There's increasingly strong feeling among stockmen that futures trading in livestock should be discontinued.

We won't get into this argument. Futures trading is a highly sophisticated financial maneuver that the livestock industry may not be prepared to cope with or utilize. If, as some claim, it is an artificial influence on the market — then the stockmen being victimized should demand its discontinuance. In fact, much of what has been going on in the livestock industry lately is reminiscent of the old Hollywood joke: "Who's going to do what to who, and who's going to pay for it?" Most stockmen are hopeful that 1977 will be a year in which someone will not have to emerge loser in every livestock deal. Increasingly, there's a feeling that the best deals are those in which each participant makes a fair profit. Let's hope it works out that way in

Ford will not lift predator poison ban

President Ford, siding with environmentalists despite appeals from sheep ranchers and cattlemen, has decided not to lift limitations on use of poisons to kill coyotes or other predators on public lands.

Under an executive order signed in February 1972, by President Nixon and later revised slightly by Ford, only sodium cyanide in a special pellet-shooting device can be used to control predators on public land.

"The President felt that the protection offered by the executive order on public lands against the future of

predicides is necessary and in the public interest," said Deputy Press Secretary John Carlson.

Several agricultural groups, including ranchers and farmers, had urged Ford to revoke the executive order to permit stronger, more effective poisons.

Environmentalists had opposed that move on the grounds that more potent poisons often leave a residue, and a second animal happening upon the body also could die from eating the victim.

Russell Train, head of the Environmental Protection Agency, urged Ford not to lift the restrictions. He said the EPA still would have the authority over such poisons under a different law but forcing it because some states, especially in the west, probably would stop cooperating.

"Indeed, the very fact of an overt Presidential action to revoke the executive order could only be read as declaring that policy governing the use of poisons on the public lands is no longer a matter of Presidential concern," Train said.

The Humane Society of the U.S. also had urged Ford not to give the nation what a spokesman called "an incredible Christmas present" by permitting resumption of the use of stronger poisons.

Nixon's 1972 order banned use of strychnine, compound 1080, cyanide compounds and thallium.

WESTERN
LIVESTOCK
JOURNAL

News • Trends • Sales • Shows • Markets

January 3, 1977 Central Edition Vol. 55, No. 11

Marble, Middaugh to discuss exports at Jan. 12 Meat Club

The second dinner meeting of the recently organized Mountain/Plains Meat Club will host a major international discussion on red meat exporting and importing, Jan. 12, in the National Western Club on Denver's National Western Show grounds.

Peter Marble, Deeth, Nev., chairman of American National Cattlemen's Assn. Foreign Trade Committee and Bud Middaugh, Denver, manager of the newly formed U.S. Meat Exporting Federation, will address the Club, an informal organization meeting periodically for good fellowship with the Mountain/Plains meat industry.

The meeting — for men and women interested in the meat industry — begins at 6:30 p.m. with an "attitude adjustment" cash bar and a baron of beef dinner at 7:30 p.m. Price is \$10 per person with attendance by reservation only. Mail your check for reservations to Mountain/Plains Meat Club, 400



PETE MARBLE



ALAN 'BUD' MIDDAGH



BANQUETING TEXANS—Social wind-up of the Texas Cattle Feeders Assn. convention in Amarillo was a banquet. Enjoying it were, from the left: Mrs. Molvin Cordray, Hereford; Mr. & Mrs. Lee Palmer, Goodnight Ranch, Clarendon; Mr. & Mrs. Douglas Shelton, Clarendon ranchers; Melvin Cordray, Sugarland Feed Yards, Hereford, and Billie Hopson, also of Sugarland. (Staff photo)

Denver to host richest rodeo ever at 1977 National Western

Denver will host the richest rodeo ever held on the professional circuit, Jan. 14-23, when more than 700 cowboys and cowgirls compete for \$175,950 in prize money at the 71st annual National Western Stock Show.

The dollar figure tops the previous pro tour high of \$174,048 up for grabs at Cheyenne, Wyo., last summer. Last January, prize money at the National Western rodeo totaled \$153,775.

Although saddle bronc and bareback riding entry numbers were National Western records, steer wrestling drew the most contestants with 174 meeting the Dec. 22 deadline.

Entrants for the National Western include the 1976 world champions in all events and the all-around champion, Tom Ferguson, Miami, Okla., the first rodeo cowboy to earn more than \$100,000 in one year of contesting. Ferguson, also the 1974 all-around champion, and Larry Mahan, 6-time all-around champion, will be featured.

(Continued on page 2)

Denver's National Western tops 326 lots for carload

The stockyards pens at the 71st National Western Stock Show, Jan. 14-23, will be bulging with a record number of entries in the huge carload cattle division.

Already billed as the world's largest carload show, the National Western accepted 326 lots as of the Dec. 15 entry deadline. The

over the previous high of 264 exhibits entered two years ago.

More than 2500 cattle from 27 states and two Canadian provinces are included in the 1977 carload show, held at the National Western Livestock Center.

New competition for commercial replacement heifers

in 6 breeds and several crosses, and accounts for a good portion of the entries. The heifers will be judged on Jan. 17 and sold on Jan. 18.

Entry records were set in all carload categories.

The carload bulk judging drew 71 groups of 12 and 15 head with Hereford classes

Also entered were 10 Angus, 7 Polled Hereford, and 2 Limousin carloads.

In the judging of beef cows and 5 bulls, the 94 entries included 28 Polled Hereford, 28 Limousin, 17 Angus, 17 Short Horn and 14 Charolais.

The feeder cattle competition attracted 14 lots of 12 head with 31 Hereford, 10

Angus, 14 Charolais and Charolais crosses, 7 Short Horn and 48 in the class for crossbreds and other breeds.

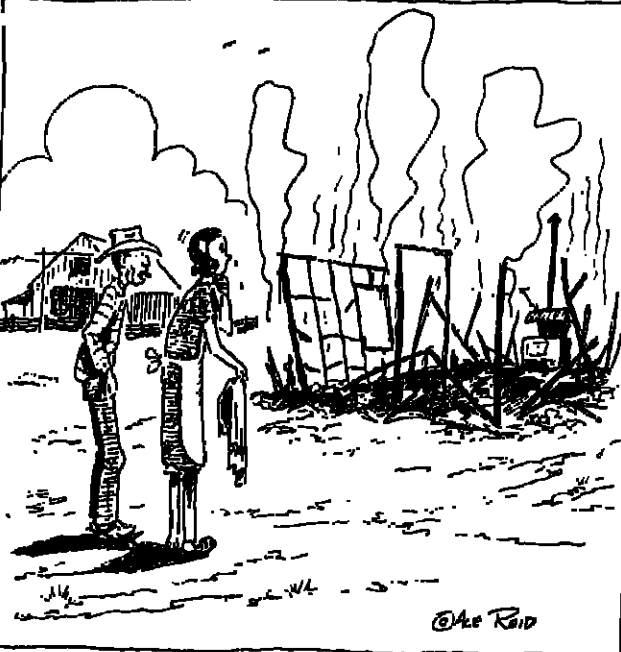
The fed beef carcass contest drew 82 entries.

The traditional day-long sale of commercial feeder cattle again will be held on Jan. 20. Some 6,000 head

(Continued on page 2)

COW POKES

By Ace Reid



"Maw, you do have a way with beans!"



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Fifth quarter to highlight Red Angus meet

Billie Hart's dynamic presentation of "Beef's 5th Quarter—Profit for Who?" will be one of the highlights among extra-curricular activities during Denver's National Western Stock Show this month. The Kingman, Ariz., authority on bovine by-products will be fea-

tured speaker at the Red Angus banquet in the Cosmopolitan Hotel, Saturday evening, Jan. 15. Hart has more or less dedicated her life to telling the story of what these by-products mean to humanity, pointing out that they are the sole source of many pharmaceuticals, including insulin, as well as providing materials widely used in steel and rubber production as well as in countless other ways.

Frances Newton of FRN & Co., Franktown, Colo., Red Angus breeding firm, is one of the leaders in arranging the banquet and Mrs. Hart's appearance. Mrs. Newton explains that the banquet is open to all who may wish to hear Billie Hart as well as mingle with Red Angus producers from throughout the country. The Red Angus Assn. of America will be represented by its first vice president, Wes O'Reilly, San Ardo, Calif.

Another National West-

Lassies name new officers

Officers for the National Shorthorn Lassies were elected at the American Shorthorn Assn. national convention in Kansas City, Mo. The Lassies, a ladies' auxiliary, work to promote the Shorthorn breed through publicity, sales and educational activities.

Chosen as 1977 national officers were Mrs. Paul Setterdahl, Alpha, Ill., president; Mrs. Roger Megard, Sherman, S.D., vice president; Mrs. Wendell Lovely, Wilsall, Mont., secretary, and Mrs. Irene Kosman, North Royalton, Ohio, treasurer. Other positions named were Mrs. Marge Tribbett, Linden, Ind., publicity; Mrs. Ruth Miller, Hannibal, Mo., membership; Mrs. Barbara Henry, Fresno, Calif., advisor and director, and Mrs. Pat Stout, Kremlin, Okla., and Janice Alden, Hamilton, Mo., both directors.

Two Lassies, Mrs. Roger Megard and Mrs. Wendell Lovely, shared the honor of being named "Lassie of the Year." This honor is given to the Lassie that did the most during 1976 to promote the Shorthorn breed.

Pre-Stock Show CHIANINA Club Calf Sale DENVER—JANUARY 13 100 STEERS

7:00 p.m. at Adams County Fairground,
10 miles north of National Western Stadium.

MILE HIGH BRED CHIANINA STEER CHAMPIONS

CARCASS
1974—Gr. Champ., Cow Palace
1975—Gr. Champ., Louisville
1976—Gr. Champ., Phoenix

FEEDER CALVES
1974—Champ., Crossbred Feeders, Phoenix
1975—Champ., Crossbred Feeders, Phoenix
1976—4th High Selling Pen of Feeders, Denver

SHOW STEERS
1974—Res. Champ., Central Plains Chianina Show
1975—Gr. Champ., Adams Co. (Colo.) Fair
1976—Gr. Champ., Adams Co. (Colo.) Fair

1976—Gr. Champ., NE Region Chianina Show
1977—Gr. Champ., Adams Co. (Colo.) Fair
(7th Year in a row a Mile High bred steer chosen Adams Co. Gr. Champ!)

1976—Res. Champ., Lightweights Crossbred,
Colorado State Fair

TOPS from the production of over 1000 Mile High and lark Ranch cows. REMEMBER BIG MAX. He was a 5th Steer. 100 steers, bred born and raised at Mile High by Chianina-Angus bulls. From Angus, Chianina-Angus, Limousin-Angus, Charolais-Angus, and Gelbvieh-Angus. black, halter broke, ready to grow, with show carcass conformation. They are halfblooded, hardy and easy to handle. The stretch, elevation and hardy nature of these steers with the conformation and carcass characteristics that really pay off.

For more details, contact DICK LATHROP, 2701 E. 112th Ave., DENVER, CO 80231, 303/445-1045.

Mile High Chianina

1977 National Western Stock Show Livestock Judging & Sales Program January 14-22

Livestock Judging Program

Wednesday, Jan. 12

Thursday, Jan. 13

Friday, Jan. 14

Saturday, Jan. 15

Sunday, Jan. 16

Monday, Jan. 17

Tuesday, Jan. 18

Wednesday, Jan. 19

Thursday, Jan. 20

Friday, Jan. 21

Saturday, Jan. 22

Sunday, Jan. 23

Monday, Jan. 24

Tuesday, Jan. 25

Wednesday, Jan. 26

Thursday, Jan. 27

Friday, Jan. 28

Saturday, Jan. 29

Sunday, Jan. 30

Monday, Jan. 31

Tuesday, Feb. 1

Wednesday, Feb. 2

Thursday, Feb. 3

Friday, Feb. 4

Saturday, Feb. 5

Sunday, Feb. 6

Monday, Feb. 7

Tuesday, Feb. 8

Wednesday, Feb. 9

Thursday, Feb. 10

Friday, Feb. 11

Saturday, Feb. 12

Sunday, Feb. 13

Monday, Feb. 14

Tuesday, Feb. 15

Wednesday, Feb. 16

Thursday, Feb. 17

Friday, Feb. 18

Saturday, Feb. 19

Sunday, Feb. 20

Monday, Feb. 21

Tuesday, Feb. 22

Wednesday, Feb. 23

Thursday, Feb. 24

Friday, Feb. 25

Saturday, Feb. 26

Sunday, Feb. 27

Monday, Feb. 28

Tuesday, Feb. 29

Wednesday, Feb. 30

Thursday, Mar. 1

Friday, Mar. 2

Saturday, Mar. 3

Sunday, Mar. 4

Monday, Mar. 5

Tuesday, Mar. 6

Wednesday, Mar. 7

Thursday, Mar. 8

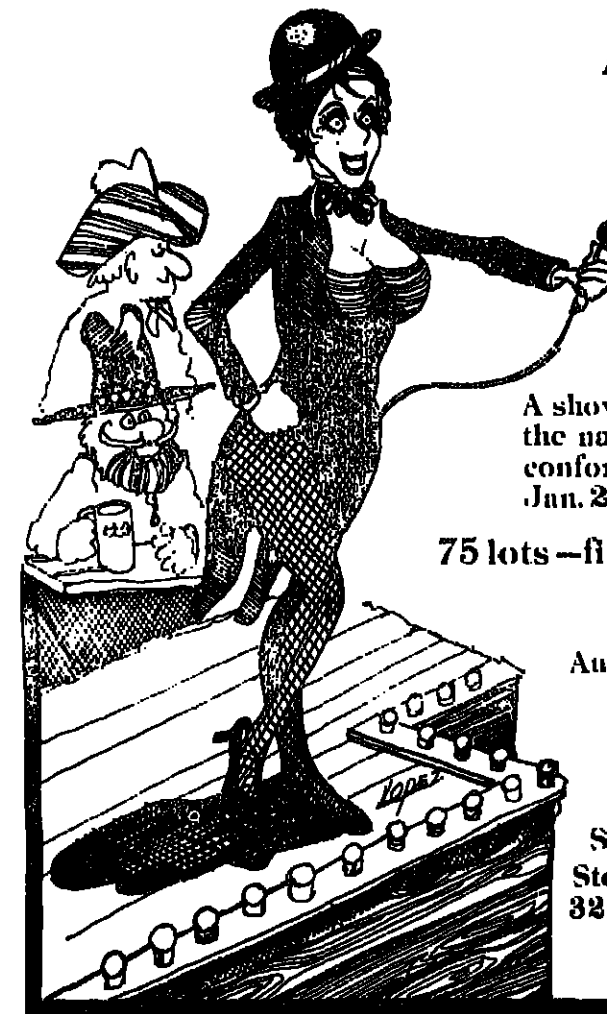
Friday, Mar. 9

Saturday, Mar. 10

Sunday, Mar. 11

| | | | | |
|------------|---|---------------------------------------|--------------------|---|
| 1:00 p.m. | Quan | Stadium Arena | 1:00 p.m. | Shorthorn Breeding Cattle, Stadium Arena |
| 1:00 p.m. | Junir | Columbia and Dorset | 8:00 p.m. | Showing of Charolais Breeding Cattle, Stadium Arena |
| 2:00 p.m. | Junir | on | 7:30 p.m. | Best Ten Head, Hereford Breeding Cattle, Coliseum Arena |
| 2:00 p.m. | Junir | on | Wednesday, Jan. 19 | |
| 2:00 p.m. | Carloads an | Angus Bulls, Livestock Center Judging | 8:00 a.m. | Polled Hereford Breeding Cattle, Stadium Arena |
| 3:00 p.m. | Ladies Lead Contest, Hall of Education | | 11:00 a.m. | Appaloosa Horses, Stadium Arena |
| | | | 7:30 p.m. | Best Six Head, Angus Breeding Cattle, Coliseum Arena |
| | | | Thursday, Jan. 20 | |
| 8:00 a.m. | Carloads and Pens Polled Hereford Bulls, Livestock | | 8:00 a.m. | Charolais Breeding Cattle, Stadium Arena |
| 8:00 a.m. | Center Judging Arena | | 8:00 a.m. | Gelbvieh Breeding Cattle, Stadium Arena |
| 8:00 a.m. | Hereford Breeding Cattle, Stadium Arena | | 2:00 p.m. | Paint Horses, Stadium Arena |
| 8:00 a.m. | Angus Breeding Cattle, Stadium Arena | | 7:30 p.m. | Best Six Head, Shorthorn Breeding Cattle, Coliseum Arena |
| 8:00 a.m. | Hampshire and Suffolk Breeding Sheep, Hall of Education | | Friday, Jan. 21 | |
| 8:00 a.m. | Junior Show Barrows, Hall of Education | | 8:00 a.m. | Galloway Breeding Cattle, Stadium Arena |
| 11:15 a.m. | Grand Champion Steer, Stadium Arena | | 8:00 a.m. | Maine-Anjou Breeding Cattle, Stadium Arena |
| 1:00 p.m. | Hereford Breeding Cattle, Stadium Arena | | 11:00 a.m. | Showing of Murray Gray Sale Cattle, Stadium Arena |
| 1:00 p.m. | Angus Breeding Cattle, Stadium Arena | | 1:30 p.m. | Santa Gertrudis Breeding Cattle, Stadium Arena |
| 1:00 p.m. | Dorset and Southdown Breeding Sheep, Hall of Education | | Saturday, Jan. 22 | |
| 1:00 p.m. | Pena Charolais Bulls, Livestock Center Judging Arena | | 8:00 a.m. | National Sheep Shearing Contest, Preliminaries, Stadium Arena |
| 2:30 p.m. | Carloads Commercial Replacement Heifers, Livestock | | 1:00 p.m. | National Sheep Shearing Contest, Finals, Stadium Arena |
| 4:30 p.m. | Junior Show Champion Barrow, Hall of Education | | | |
| 5:00 p.m. | Showing of Shorthorn Sale Cattle, Stadium Arena | | | |
| | | | | |
| 8:00 a.m. | Angus Breeding Cattle, Stadium Arena | | | |
| 8:00 a.m. | Hereford Breeding Cattle, Stadium Arena | | | |
| 8:00 a.m. | Columbia and Corriedale Sheep, Hall of Education | | | |
| 9:00 a.m. | Pena of Feeder Steer Calves, Livestock Center Judging | | | |
| | | | | |
| 10:00 a.m. | Shorthorn Breeding Cattle, Stadium Arena | | | |
| 10:00 a.m. | Polled Hereford Breeding Cattle, Stadium Arena | | | |

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American Gelbvieh Association First National Show Fifth National Sale January 20-21, 1977 National Western Stock Show Denver, Colorado

First time ever

A show will be held in conjunction with the national sale. Judging will be based on conformation and performance data. Thursday, Jan. 20, 1977, 8 a.m., Stadium Auction Arena.

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3/4 blood bred and open heifers

bred and open 1/2 blood heifers

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Managed by McMeans Auction Co.

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1977 Annual Convention January 15-17, 1977

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(Continued from page 3)

Association Events

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SATURDAY-7:00 P.M.

JANUARY 15, 1977

71 BULLS SELL!

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
There were 2067 new association members versus 1928 a year ago, and 1380 new junior members versus 1225 last year.

**National Western
Livestock Center
DENVER,
COLORADO**

The federation is an organization of associations including the many beef cattle improvement associations, most U.S. beef breed associations, the American National Cattlemen's Assn., National Assn. of

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At 1:30 p.m., Feb. 16, NLFA President Donald Hunter, Centerville, S.D., will open the convention's general sessions with an annual address on "The Operational Climate for Livestock Producers."

Other speakers on the first general session will be Dr. Max Brunk, professor of marketing in Agricultural Economics, Cornell University, Ithaca, N.Y., and W.M. "Dub" Jones, con-

Dr. Harold F. Breimyer, University of Missouri, Columbia; Dr. Edward Uvacek, Texas A&M University, College Station; Dr. Dennis R. Henderson, Ohio State University, Columbus; and Dr. Jack H. Armstrong, USDA's Farmer Cooperative Service, Washington, D.C., will address four important livestock and meat questions: 1) Changes that have affected the competitive position of livestock producers; 2) Major price-making pressure points; 3) Establishing balance in the price-making process, and 4) Future marketing

Thursday afternoon, the official NLFA business meeting convenes, with committee reports, presentation of the NLFA/ANCA plan of consolidation, and the election of officers.

At the Thursday evening banquet, the convention audience will witness the presentation of the Feeder-Of-The-Year award, and will be entertained by "The Sparrows," a nationally-known singing group. A convention dance is to follow the banquet.

Friday morning, Feb. 18, continuation of the NLFA business meeting is scheduled with members considering and voting on resolutions of policy to guide the organization in the coming year. It is likely the board of directors will decide the members are to vote on the NLFA/ANCA consolidation Friday morning.

For the ladies there will be a noon luncheon at a dinner theater in St. Louis.

are to hear Helen Hatton, head consulting home economist for the Animal Health Institute, tell of "The Meat Story."

500 4-H & FFA SHOW PROSPECTS
Purebred and Crossbred Pairs of Five Entered Steer Calves in Single Lots. (Judging Jan. 18, 9:00 a.m.) **Jan. 19, 8:30 a.m.**

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OLESON SELLER—OR Victor S3 H359, a son of TJ Victor and 1103 S3, a top Polled Hereford herd bull prospect, was purchased by a trio of firms at the Jack Oleson Polled Hereford Sale, Longmont, Colo. (Left to right), Phil and Joetta Ewing, Portland, Mo., Ginny Trueblood, Ruth and Jimmy Stuart, Rocky Ford, Colo., and Paul Trueblood, were the buyers. (Staff photo by Jerry York)

MEAT DOCUMENTARY—Meat, the newest in a series of films produced and directed by Frederick Wiseman will be shown Jan. 11 at 10 p.m. on Channel 6 in Denver. Filmed at Monfort of Colorado, Inc., Greeley, it examines the process by which Americans receive one of their main food staples—beef and lamb—from the auction and fattening to the slaughtering, packaging and retail sale.

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Damaging European alfalfa disease found in Washington

Verticillium wilt, a damaging fungus disease of alfalfa in Europe, has been found for the first time in the U.S. by Department of Agriculture and Washington State University scientists.

Houston show judges named

Don Jobs, assistant general manager of the Houston Livestock Show, has announced the panel of judges for the 1977 show which runs Feb. 23-March 6.

Judges include: Angus—William Rishel, North Platte, Neb.; Brahman—Dr. Randall Grooms, Overton, Texas; Charolais—Dr. Grooms; Brangus—Les Brandes, La Pryor, Texas; Hereford—Rod Ogren, Marcus, Iowa; Polled Hereford—Paul R. Harris, Pell City, Ala.; Red Poll—Dr. L. D. Wythe Jr., College Station, Texas; Santa Gertrudis—Dr. W. M. Warren, Auburn University, and Shorthorns—Bill Marsden, Brownsdale, Minn.

In the junior breeding beef show, Neil Burcham, New Mexico State University, will judge the Angus, Hereford, Shorthorn, Polled Hereford and Red Angus entries; while Santa Gertrudis, Brangus, Charolais, and Brahman cattle will be judged by Max Watts,

university scientists in alfalfa fields in both central and western Washington at the beginning of September 1976. In fields two or more years old, scattered plants were dying from the disease. In mid-September diseased plants were also found in north central Oregon.

The full extent of damage caused by Verticillium wilt in the U.S. has not been determined, ARS scientists said, because another widespread disease in the U.S., Fusarium wilt, has somewhat similar symptoms.

In 1976, 68.7 million tons of alfalfa were produced in the U.S., with a farm value of \$4.6 billion.

In northern Europe, fields of susceptible alfalfa varieties are frequently nonproductive by the end of the second harvest year.

Some, but not all U.S. varieties have been tested in Europe for resistance to the fungus. Most varieties, however, were susceptible, although there are differences in levels of resistance.

The two agronomists who collected the diseased plants, R.N. Peaden with ARS Prosser, Wash., and Dr. D.W. Evans, Washington State University,

Prosser, have begun screening for resistant alfalfa plants. New alfalfa varieties resistant to Verticillium, bacterial and Fusarium wilts should be developed within the next few years. However, it may be as long as five years before seed of a resistant adapted variety is available to growers.

Alfalfa varieties developed outside the U.S. may be resistant to Verticillium wilt, but, ARS scientists caution, they may be susceptible to other diseases in this country and are not adapted to specific growing areas in the U.S.

The pathogen is not transmitted within the seed, and should not be spread by interstate shipment of clean seed. Debris and trash with the seed, however, can harbor the disease.

More extensive surveys and inoculation tests must be done before the prevalence, damage and potential of this new disease in the U.S. can be determined, ARS scientists said.

Until the scope of the disease has been determined,

they said, changing from current varieties to less adapted Verticillium-wilt resistant European varieties is not recommended.

AGA planning national show

For the first time ever, the American Gelbvieh Assn. national sale will be preceded by a national breed show.

The show will be held at 8 a.m., Jan. 20, at the Stadium Arena during the National Western Stock Show, Denver.

Judging of cattle will be based on conformation and performance date. The judges will be Bill Able, Kansas State University; T.D. Rich, Oklahoma State University, and Roger Hunsley, Purdue University.

Headquarters for the sale will be Stouffer's Denver Inn, where a Gelbvieh Cabaret party will be held Jan. 20 at 6:30 p.m. The Gelbvieh Wagon will be at the hotel with purebred and percentage Gelbvieh cattle on display.

caution, they may be susceptible to other diseases in this country and are not adapted to specific growing areas in the U.S.

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Until the scope of the disease has been determined,

they said, changing from current varieties to less adapted Verticillium-wilt resistant European varieties is not recommended.

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A close-up look: Beef market development plan

Ed. note: This is the first in a series of features on the proposed beef market development plan. Cattle producers across the nation will vote on it this spring. To help you decide how to vote, Western Livestock Journal is presenting these articles on the plan, how it got started, its goals and most importantly, what's in it for you.

Next spring you'll have an opportunity to vote in an election that will shape the future of your business and your industry. At stake is the beef market development plan. Its goal is to expand domestic and foreign markets, augment research on producer problems, and improve marketing and distribution.

In short, the plan aims to increase profits for all cattle producers.

The Beef Development Taskforce—a national organization of some 60 cattle producers—developed the plan, then guided legislation through Congress allowing the cattle industry to hold a referendum on it this spring.

If the measure passes with two-thirds majority, cattle producers will invest 0.3% of their sales in the

program. It will be administered by a 68 member Beef Board—all beef producers.

Many other agricultural groups—like eggs, cotton, and milk, for example—invest much more than 0.3% of sales for market development.

Florida citrus growers invest 2.5%, for example. And they've done an excellent job of promoting their product with national celebrity Anita Bryant. Almost every housewife has been told about the virtues of the 'Florida sunshine tree.'

Beef producers need promotion, too. And pro-

duction research. Research to help develop new products. And more opportunity to sell overseas.

The industry saw this need, and three years ago the American National Cattlemen's Assn. was asked to select a taskforce to study problems facing cattle producers and to recommend a course of action.

So a committee—later to be named the Beef Development Taskforce—was formed. This national group of cattle producers, after extensive study and analysis, unveiled their plans for a market development program in December, 1974.

The next step was to get legislation passed setting up a national referendum. Following Congressional hearings, bouts with consumer activists and labor unions, the Beef Research and Information Act was signed into law in May, 1976.

USDA hearings on the Beef Research and Information Order were held in September and October. Cattle producers, association executives and educators expressed strong

support for the plan. Approximately 150 witnesses testified in favor. Only a few opposed.

Speaking at the first public hearing on the Beef Research and Information Order (the actual machinery for the market development plan), ANCA president Wray Finney said that, "We must moderate the extreme short term and long term cyclical swings in beef supplies and prices. This can be done through improved economic research and information for producers throughout the country."

In Des Moines, Dr. Willard J. Visek, a physician-nutritionist and animal scientist pointed out that the beef industry has not done enough to refute claims that beef is linked to

cancer. And in Denver, the need for an expanded beef information program to help build a better sales climate was discussed by J. Evan Goulding, Colorado Commissioner of Agriculture.

USDA administrators are now at work compiling testimony from all six hearings, and will soon publish the final order and voting procedure.

Cattle producers will register to vote at their local Agricultural Stabilization and Conservation Service (ASCS) office, then return several weeks later to cast their ballots. USDA has not announced voting dates yet.

Today the average man lives twenty-five years longer than a century ago. He has to in order to get his taxes paid.

Today the average man lives twenty-five years longer than a century ago. He has to in order to get his taxes paid.

Grant tells CFB of labor unions, intervention and misinformation

"If left to an unfettered market economy, U.S. agriculture will continue to feed the world while at the same time helping, more than any other American industry, to maintain an equitable U.S. trade balance through agricultural exports," Allan Grant, president of the 2.5 million-member, American Farm Bureau Federation, said in Denver recently.

Addressing the 58th annual Colorado Farm Bureau (CFB) convention, Grant said U.S. farmers should be proud the way they met government requests for full production. "We, as producers, have a good record. Our production methods have improved to where we are the most efficient agricultural producing nation in the world."

"But, U.S. agriculture cannot continue to meet the world demand for food if its efforts are to be constantly hampered by government intervention, labor unions and consumer misinformation. Such things as burdensome government safety and health regulations, exorbitant wage demands by labor unions and misguided consumer boycotts have created a cost-price squeeze which many farmers are finding difficult to operate under."

Grant said these factors have led to a disruption in the agricultural free market place causing higher costs and deflated farm profits. He added that only in a supply-demand economy, un-

hampered by outside influences, can U.S. agriculture maintain its unparalleled production.

Grant, himself an agricultural producer from Visalia, Calif., expressed optimism that President-elect Carter will continue the free market policies established under former Agriculture Secretary Earl Butz's administration.

"The American Farm Bureau believes a free market system, one with no government-held grain reserves or commodity support prices, will provide a fair and equitable return on investment. But it all depends upon keeping federal government out of the commodity marketing business. Price supports encourage over production, and grain reserves are political tools to keep farm prices down. It is these policies that ultimately hurt the farmer the most and we hope Mr. Carter realizes this and will act accordingly during his term."

Also, during the annual meeting, CFB voting delegates reelected President Keith Probst, Merino, to a second two-year term. Elected as new vice president for the state farm organization was Joe Fettes Jr., Romeo, who replaces long-time Farm Bureau vice president, Floyd Hale, Loveland.

Reelected to the state Farm Bureau board of directors were Harold Felte, Windsor; LeRoy Amen, Ft. Morgan; Roy Dunn, Holly.

and Bruce Vetter, Strasburg. Two new board members elected were Joe Dice, New Castle, replacing Dick Martin, Carbondale, who is retiring, and Charles (Chuck) Mahaffey, Cortez, replacing outgoing Gerald Neal, Cortez.

Winner of this year's Outstanding Young Farmer and Rancher award was Loren Snyder, a Washington county wheat producer. David Foy, Washington county, won the 1976 CFB discussion contest. And this year's Outstanding Farm Bureau Woman is Mrs. Ellen Cecil, also of Washington county.

Winner of the talent contest in the 17-30 age group was Mack Crowther, Conejos county. He will represent Colorado in the American Farm Bureau Federation talent contest next month in Hawaii. Miss Susan Belveal of Elbert county was the talent winner in the 12-16 age group.

The 58th annual convention concluded with voting delegates adopting new CFB policy calling for among others:

- No further state tax dollars for the funding of Colorado Occupational Safety and Health (COSH).

- A state estate tax exemption increase from the present \$30,000 to \$200,000. Plus, base taxes for estate purposes on land productivity rather than on market value.

- Opposition to any restriction on exports for agricultural commodities.

Busy schedule planned for Limousin group

Limousin breeders will be kept busy with a long list of activities during the National Western Stock Show, Denver. Prior to their national sale, sale cattle will be judged Jan. 13 by Professor Ed Lidvall of the University of Tennessee.

Also on Jan. 13, breeders will be entertained by country-western singer Bonnie Nelson at a pre-sale party to be held at the Regency Inn, starting at 6 p.m. She will also entertain before the national sale the next day. On tap for the ladies will be a Limoselle Brunch and Style Show, Jan. 14 at 9 a.m., also at the Regency Inn.

Limousin cattle will be exhibited in the parking lot in front of the Livestock Exchange Building, adjacent to the National Western yards. On Jan. 15, there will be judging of the Limousin Pen and Carload bull show at the Livestock Center Judging Arena.

Seminars to cover varied subjects at ANCA confab

(Continued from page 1)

vice Corp. and National Cottonseed Products Assn. Other subjects and sponsors include: Implants and Their Profit Potential, Veterinary Products Division, IMC Chemical Group, Inc.; The Buller Syndrome, Synco Agribusiness, Inc.; New Forage Management Techniques, Orho Chevron Chemical Co.; New Alfalfa Management Trends, Smith, Kline Animal Health Div.; New Developments in Biologics and Immunology, Rayvet Corp.

Butler Manufacturing Co.'s Owell Div. will present information on recycling animal manure; Kermoo Products will report on fence mending; Nasco will explain use of Cap-Chur equipment; Lockwood Corp. will tell how to improve water management.

The Thursday afternoon seminars will follow an informational program in the morning which will help cattlemen look at the industry's future and make longer range decisions on their own operations.

The convention and trade show will be presented Feb. 1-4 at the Georgia World Congress Center in Atlanta.

BIF confab set for Bozeman, Mt.

Bozeman, Mont., has been selected as the site for Beef Improvement Federation's 1977 convention and research symposium, according to word from Bob deBacca, Ames, Iowa, federation secretary. The dates are May 16-18.

NATIONAL MAINE-ANJOU

SHOW SALE
NATIONAL WESTERN Friday January 21, 1977
Denver, Colorado
Show: 8 a.m.
Judge: Gary Minish
Collisium
Sale: 1 p.m.
Auctioneer: Merrill Anderson
Stadium Arena

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5 7/8 Bulls
4 Fullblood Females
15 Purebred Females
21 3/4 Females

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The Denver Hilton, Downtown Denver, Colorado; phone - 303/893-3333 will be sale headquarters. Make your reservations to them or contact the sale manager and he will be happy to make them for you.

PRE-SALE GET TOGETHER
The WY-COL Association will host a Cocktail Hour with Hors d'Oeuvres on Thursday Evening January 20 in the Grand Ballroom of the Denver Hilton. PLUS.

ENTERTAINMENT
by FARON YOUNG, the singing Sheriff and his Country Deputies. This is one of the leading Western Club acts in the world. They will perform from 8:30 p.m. for the Maine-Anjou group and then the doors will be open to the general public. DON'T MISS THIS GREAT EVENING OF FELLOWSHIP AND ENTERTAINMENT.

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January 14, 1977
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20 Purebred females
40 Percentage females

Pre-sale party:
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Regency Inn, Denver

Limoselle Breakfast and Style Show:
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All Ladies Invited

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Bankers forecast ag credit demands will continue in '77

Farm loan demands continue strong across the country, a panel of leading agricultural bankers said at an Agricultural Credit Outlook Seminar, New Orleans, La.

Meeting with members of the agricultural and financial press during the American Bankers Assn.'s (ABA) 26th National Agricultural Bankers Conference, bankers agreed that the strong demand for agricultural credit will continue on into 1977.

Leslie W. Peterson, chairman for the ABA Agricultural Bankers Division and moderator for the panel of four bankers, stated that bankers expected their total outstanding farm loans would be about 13% higher on Jan. 1, 1977, than on Jan. 1, 1976.

Peterson, who is also the president of Farmers State Bank, Trimont, Minn., based his statistic on the results of an ABA farm credit conditions survey taken by the ABA in September and released at the agricultural conference.

The report shows that increases in outstanding farm loans are expected by bankers in all regions of the country, with the largest projected gains expected in the lake and corn belt states.

"Interest rates (according to the survey currently between 8-9 per cent) should remain somewhere near their present level," stated panelist Walter Minger, vice chairman of the ABA Agricultural Division and senior vice president of Bank of America, San Francisco.

Minger explained that agricultural lending rates are generally not affected

by the prime rate because of large demand and the competition in agricultural financing. He cautioned, however, that all lending rates have a "sympathetic movement" to the prime. "If the prime would move down, rates to the farmer would generally move down," he said.

Panelists agreed that while the number of farm customers are shrinking the amount of an agricultural credit loan is generally getting higher. This is a result of the trend toward larger farm units, panelists explained.

"It is just no longer easy

for someone to get into farming," explained Charles N. Finson, president of the National Bank of Monticello, Ill. "If a young farmer can rent his land to reduce his risk, he can usually get financing," he said, "but even then, he has to have some net worth himself."

"It's tough for a person not already affiliated with a farm through family ties to get into farming," observed C.P. Moore, President of Northwestern National Bank of Sioux Falls, S.D.

The bankers suggested that there will be a continuation of land price in-

creases. Minger noted, however, that in California, where seasonal weather patterns have made such a significant impact on agriculture, "the enthusiasm for paying increasing prices for land may well be mitigated."

"But there has to be general leveling out," Peterson explained. "There is no way to produce a return on land if prices continue to spiral," he said.

Highlights of other farm credit conditions discussed by the panel and reflected in the results of the ABA survey report are:

• Dollar volume for most

types of loans grew in 1976, except feeder cattle loans which experienced a lower demand.

• Loan volume for 1977 is expected to grow about the same as in 1976, except for feeder cattle where the demand is expected to be higher.

• Most banks reported some signs of deteriorating farm credit conditions exemplified by a higher volume of loan renewals, loan refinancings, and borrowers with loan repayment difficulties.

• A higher percentage of borrowers were loaned up this year than last year.

• Interest rates rose less than 0.1 per cent between the summers of 1976 and 1976.

• Nearly 40 per cent of the bankers said risks of making farm loans were higher than last year.

• Methods used by borrowers to cope with risks include hedging and forward contracting, crop insurance and diversification.

JOIN THE AMERICAN

MRI ASSOCIATION

for its Annual Meeting during the National Western Stock Show

SATURDAY, JANUARY 15
DENVER HILTON HOTEL

Feedlot operators file suit against packers and retailer

Five Washington cattle feedlot operators filed suit against Washington state's major packers and retailer charging conspiracy to restrain trade and fix prices.

The suit, filed in Seattle's King County Superior Court, alleges artificial price conditions which resulted in depressed prices

for independent feeders. The complaint also accused the defendants of manipulating retail beef prices and artificially reducing prices paid for fed cattle.

Plaintiffs are Golog and Sons, Inc.; McMinimie Farms, Inc.; Para Brothers Feedlot; A&W Feedlot, Inc.; and Vandergraaf Ranches, Inc.

They contend 85% of the cattle slaughtered in Washington is handled by the defendants—Schaeke Packing Co.; Columbia Foods, Inc.; and Flavorland Industries, Inc. The suit also named Safeway Stores, which the operators allege market half the retail beef in the state.

Coming Events

LIVESTOCK EVENTS

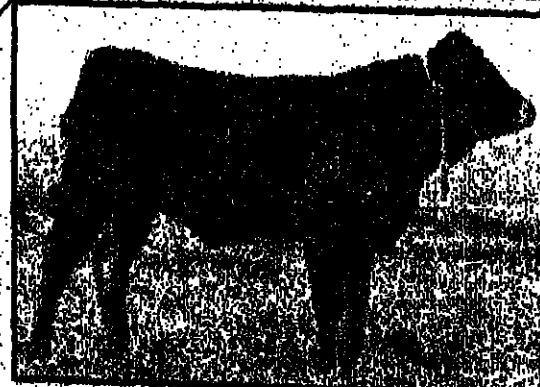
Jan. 10-13—The International Stockman's School, San Antonio, Texas.
Jan. 14—National Devon Cattle Assn. Annual Meeting, Jackson, Miss.
Jan. 14-22—National Western Stock Show, Denver, Colo.
Jan. 15—National Devon Show & Sale, Jackson, Miss.
Jan. 15—American MRI Assn. Annual Meeting, Denver, Colo.
Jan. 15—Bleiberville Brangus Breeders Assn., Seely, Texas.
Jan. 21—Rocky Mountain Santa Gertrudis Assn. Annual Meeting, Denver, Colo.
Jan. 20—American Murray Grey Assn. Membership Meeting, Denver, Colo.

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JANUARY 15, 1977

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W&J previews: 1977



71st annual

Lewis to judge steers at Denver's National Western

Joe W. Lewis, veteran cattle breeder and exhibitor from Larned, Kan., has been assigned by general manager Willard Simms to select the grand champion steer at the 71st annual National Western Stock Show, Jan. 14-22.

It's the first time Lewis has been named steer judge at the National Western. Lewis, who operates Alfalfa Lawn Farms in Larned, has judged many national breeding cattle shows and during 1976 was steer judge at the Houston Livestock Show and the American Royal in Kansas City.

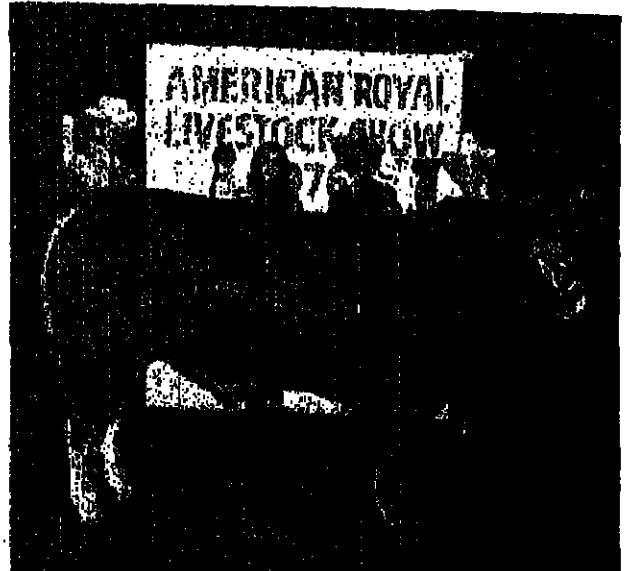
Lewis will be assisted by Lew Sullivan, Greeley, Colo., cattle buyer for Monfort of Colorado.

Other judges announced are:

- Angus—Harold Arendt, Highmore, S.D.; Hereford—Dr. Miles McKee, Manhattan, Kan., and associate Steve Radakovich, Earlham, Iowa; Shorthorn—Dorset Chapman, San Francisco, Calif.; Polled Hereford—Bill Gray, Schellburg, Penn.; Charolais—
- Dr. Randall R. Reed, Columbus, Ohio; Santa Gertrudis—Glenn Richardson, Longview, Texas; Galloway—Earl Kindfester, Greeley, Colo.; Gelbvieh—Dr. Roger Hunsley, Lafayette, Ind.; T.D. Rich, Stillwater, Okla., and Bill V. Able, Manhattan, Kan.; Maine-Anjou—Dr. Harlan Ritchie, East Lansing, Mich.
- Junior show breeding heifers—Harold Bohlender, LaSalle, Colo.; Angus—Mark Largent, Willall, Mont.; Hereford—Connie B. Shuman, Ft. Morgan, Colo.; Shorthorn—Richard Sidwell, Carr, Colo.; Polled Herefords and Keith Russell, Plattville, Colo., Charolais.
- Junior show barrows—Charles Christians, St. Paul, Minn.
- Junior show market weathers, ewe lambs, Dorset, Hampshire, Southdown and Suffolk—Jim Davidson, Laramie, Wyo. Columbia and Corriedale—Al Kaiser, Monte Vista, Colo.
- Feeder cattle carload division—Frank Sewald, Longmont, Colo.; Orville Kalsem, Huxley, Iowa, and Albert J. Mitchell, Albert, N.M.
- Hereford bulls carload division—Phillip Bidegain, Montoya, N.M.; Barney Buel, Rose, Neb., and James Grote, Llano, Texas.
- Fed beef contest—Eugene Mapelli, Denver, Colo.; W. Edmund Tyler, Washington, D.C., and Dr. R.W. Bray, Madison, Wis.
- Angus pens and carloads bulls—Rex Harl, Pulaski, Iowa; Keith Stevenson, Hobson, Mont., and Don Wilkes, Hawk Springs, Wyo.
- Shorthorn pens and carloads bulls—Darral Chapman.
- Polled Hereford pens and carloads bulls—Kenneth Leistritz, Gordon, Neb.; Phil Allen, Anthony, Utah, and Lyle Schulte, Fresno, S.D.
- Charolais pens bulls—Dr. Randall R. Reed.
- Limousin pens and carloads bulls—Lee Leachman, Crawford, Colo.
- Wool show—Dr. James Osley, Ft. Collins, Colo., and Al Kaiser.



HEREFORD LEADERS—Dick Phipps, (left), Whitman, Neb., and Bob Waggoner of Waggoner Herefords, Henry, Neb., are prominent in registered Hereford producing ranks. (Staff photo by Mack Jones)



THE WINNER—Grand champion purebred Limousin bull at the American Royal was Ireland's Men, sired by Herwin and shown by Dale A. Orlingdarriff, Carmen, and Steven Stauffer, Cherokee, Okla. (Staff photo)

Coming Auctions

HORSE AUCTIONS
Jan. 14-15—Rocky Mountain All Western Winter Quarter Horse Sale, Brighton, Colo.
Jan. 16—Working Quarter Horse Sale, Denver, Colo.
Jan. 17—National Western Quarter Horse Sale, Denver, Colo.
Jan. 19—National Western Appaloosa Sale, Denver, Colo.
Jan. 20—National Western Paint Horse Sale, Denver, Colo.

BEEF CATTLE AUCTIONS
Jan. 12—Bull-O-Rama Brangus Sale, Beeville, Texas.
Jan. 13—Mile High Chianina Club Calf Sale, Denver, Colo.
Jan. 13-14—Faulhaber Hereford Dispersion, Theford, Neb.
Jan. 14—North American Limousin Sale, Denver, Colo.
Jan. 14—Beef Friesian Society Sale, Denver, Colo.
Jan. 15—Limousin Summit Sale, Bennett, Colo.
Jan. 15—Denver Chianina Bull Sale, Denver, Colo.
Jan. 16—Willow Springs Brangus Bull Sale, Burton, Texas.
Jan. 16—Red Sunday Red Angus Sale, Denver, Colo.
Jan. 17—National Western Tarentaise Sale, Denver, Colo.
Jan. 17—Angus Foundation Female Sale, Denver, Colo.
Jan. 17—National Western Shorthorn Sale, Denver, Colo.
Jan. 17—American Blonde d'Aquitaine Sale, Denver, Colo.
Jan. 18—American Hereford Association Sale, Denver, Colo.
Jan. 18—National Western Bison-Hybrid Sale, Denver, Colo.
Jan. 18—Angus Bull Sale, Denver, Colo.
Jan. 18—National Western

Grand Champion, Res. Champion, Junior Prize Winning Steers, Denver, Colo.
Jan. 19—National Western Show Feeder Cattle, Denver, Colo.
Jan. 19—National Polled Hereford Sale, Denver, Colo.
Jan. 19—Junior Barrows and Weathers, Denver, Colo.
Jan. 19—National Producers Calves and Yearlings, Burlington, Colo.
Jan. 19—Charolais Female Sale, Denver, Colo.
Jan. 19—Top of the World Pinzgauer Sale, Denver, Colo.
Jan. 20—American Sakers Sale, Denver, Colo.
Jan. 21—American Gelbvieh Association Sale, Denver, Colo.
Jan. 21—National Western Galloway Sale, Denver, Colo.
Jan. 21—National Western Maine-Anjou Sale, Denver, Colo.
Jan. 21—American Murray Grey Sale, Denver, Colo.
Jan. 21—Mountain & Plains Texas Longhorn Sale, Denver, Colo.
Jan. 21—Hill Country Charolais, Kerrville, Texas.
Jan. 22—National Western Santa Gertrudis Sale, Denver, Colo.
Jan. 22—National Western Simmental, Denver, Colo.
Jan. 24—Knipping Bros. Herefords, Garfield, S.D.
Jan. 24-26—Pioneer Hi-Bred International, Inc. Bulls, Rhodes, Iowa.
Jan. 27—Quirk Land & Cattle Co. Angus & Simmental, Hastings, Neb.
Jan. 28—Messner Hereford Ranch, LaVerne, Okla.
Jan. 30—Ft. Worth Longhorn Sale, Ft. Worth, Texas.

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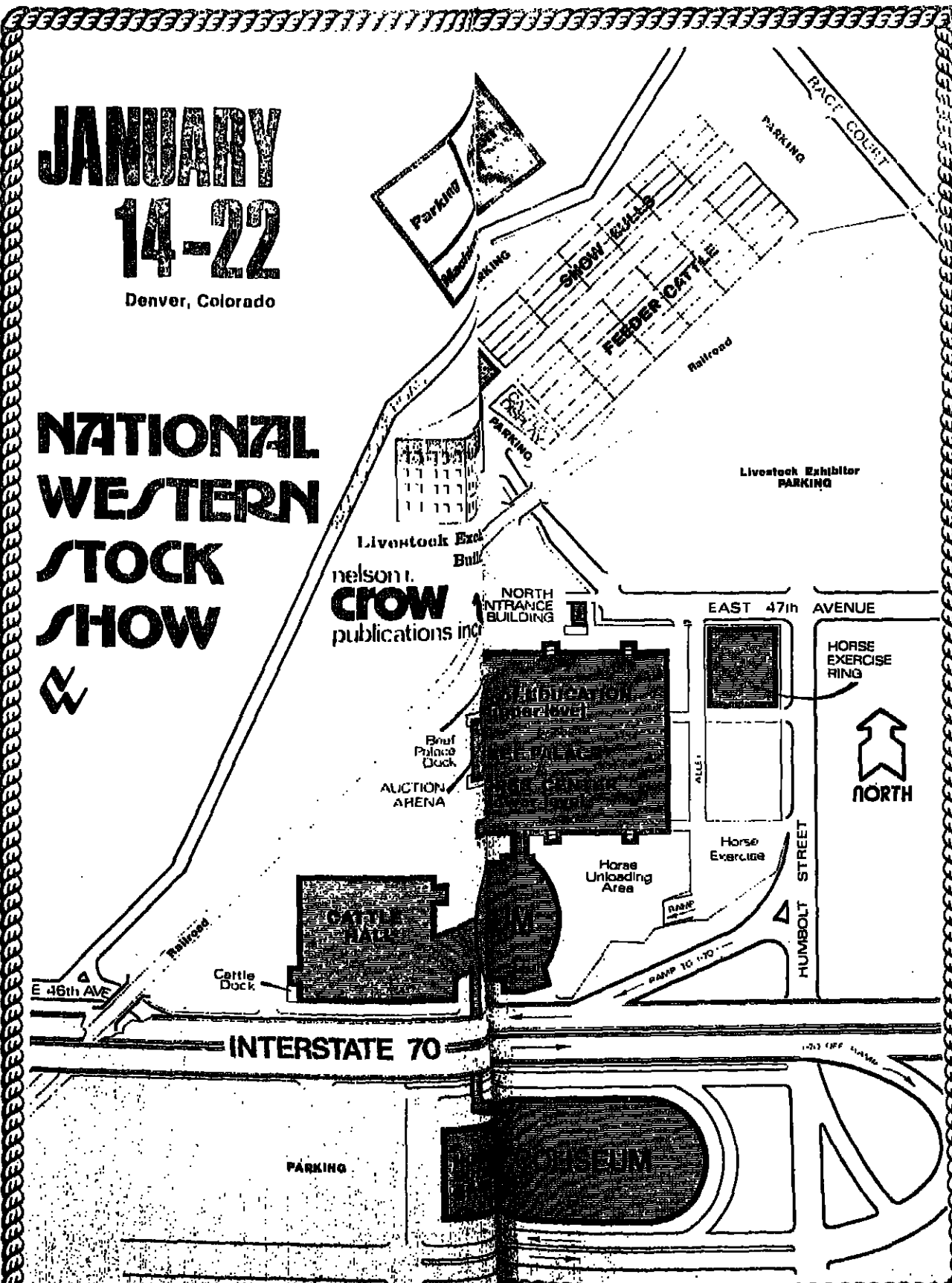
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WESTERN LIVESTOCK JOURNAL

January 3, 1977

Denver ROM show boasts
record \$25,000 premiums

Hereford exhibitors will be competing for a National Western record in prize money of \$25,000 in the Register of Merit Judging on Jan. 17-18.

"The ROM Hereford competition at the National Western annually features around 300 head in halter competition, making this the largest or at least among the largest in total numbers of any show; exerting a tremendous influence on the industry. That is why the American Hereford Assn. board of directors approved this added expenditure," states H.H. (Hop) Dickenson, executive vice presi-

dent of the AHA.

Exhibitors will be competing for the first place prize money of \$160, as well as for increased ROM points. For the past several years, ROM points at the National Western have been awarded to the first ten placing animals in each class instead of the usual five at other ROM designated shows. This year the points have been increased further. Under the new distribution, first place winners receive 16 points; 2nd, 14 points; 3rd, 13 points; 4th, 12 points; 5th, 11 points; 6th, 10 points; 7th, 8 points; 8th, 6 points; 9th, 4 points, and 10th, 2 points.

Santa Gertrudis extras planned

Extras are planned this month at Denver's National Western Stock Show for Santa Gertrudis breeders and cattle people interested in that breed.

In the first place, according to Tweet Kimball, Sedalia, Colo., secretary of the Rocky Mountain Santa Gertrudis Assn., there will be more of the big red cattle in competition at Denver than ever before. At mid-December entries already totaled 91. These were from herds in Texas, Oklahoma, Colorado, Arkansas and Missouri.

Santa Gertrudis events will start with a meeting of the 16-state Rocky Mountain association at 10 a.m., Jan. 21, in the National Western Club on the show grounds. Santa Gertrudis judging begins at 1 p.m. that same day, with the

Rocky Mountain banquet at 7 that evening in the Regency Inn.

Following the Saturday morning, Jan. 22, Santa Gertrudis sale, the Rocky Mountain association has arranged for transportation to Breckenridge Village in the mountains for skiing, partying and shopping until Tuesday morning, Jan. 25, when a charter bus will return participants to the airport in Denver.

Bill Haste, Meeteetse, Wyo., is president of the Rocky Mountain organization, with Roy Peter, St. Francis, Kan., vice president and Fred Lehman, Parker, Colo., treasurer. The association members will be celebrating the 11th year of that organization's participation in the National Western.

Gossett named
breeds prexy

U.S. Beef Breeds Council members held their annual meeting in Dallas and elected officers for the coming year.

The Council is made up of the executive officers of nine major beef breed associations. Elected to serve as president for the coming year was Jay Gossett, Houston, executive secretary of the American International Charolais Assn. He succeeds Orville Sweet, Kansas City, of the American Polled Hereford Assn.

The new vice president is H.H. (Hop) Dickenson, Kansas City, executive vice president of the American Hereford Assn. Roy Lilley, executive secretary of the International Brangus Assn., San Antonio, was elected to the post of secretary, and Don Worth of the American Hereford Assn. is the new treasurer.



MAINE SINGER—Country-western singer Faron Young will perform Jan. 20 for Maine-Anjou breeders and their guests at the Denver Hilton Hotel. Maine-Anjou breeders will be holding their national show and sale in conjunction with Denver's National Western stock show.

This is the finest offering of Quarter Horses ever to be sold at the National Western Sale. Each horse has been inspected and the offering is deep in quality, performance ability, conformation and breeding.

PLAN TO BE WITH US
JANUARY 16 AND 17
AT THE NATIONAL WESTERN

Houston show contributes
to collegiate ag research

The Houston Livestock Show & Rodeo will underwrite more than \$100,000 in agricultural research grants this year at ten Texas colleges and universities.

This is the sixth consecutive year that the Livestock Show has contributed the research grants. Houston was the first livestock show in the country to undertake such a program.

N.W. "Dick" Freeman, president of the Livestock Show, says, "Our goal is to help the agricultural producer raise his livestock more efficiently. We at the Livestock Show want to make sure adequate funds are always available for agricultural research, to make it all happen."

Research programs made possible by the Livestock Show funds are now underway at ten Texas colleges and universities—Ablene Christian College, East Texas State University, Sam Houston State University, Southwest Texas State University, Stephen F. Austin University, Sul Ross State University, Texas A&M University, Texas Tech University, and West Texas State University.

These programs include lamb feeding trials, testing of new alfalfa varieties,

comparisons of different cattle pregnancy tests, methods to predict feeder cattle growth rates and yields, studies of factors that determine consumer preferences for retail beef, and a Texas A&M project dealing with protein supplements for human consumption derived from the blood of slaughtered animals.

Freeman says, "The original purposes of the Livestock Show were education and improvement of agricultural techniques and methods in the Southwest. We see these research grants as a continuation of our original purposes."

The 1977 Houston Livestock Show and Rodeo opens Feb. 23 in the Astrodomo Complex, and runs through March 6.

ATA to try
new judging

A new concept in judging will be among the innovations at the American Tarentaise Assn.'s 3rd national convention and sale Jan. 15-17 during the National Western Stock Show, Denver, Colo.

The new judging method, which appraises maternal characteristics, will be introduced by the ATA at their sale.

A group of six heifers will be appraised for visual, performance and efficiency traits by a judge with a traditional cow background.

The first mature purebred Tarentaise bull to be exhibited at the National Western will be on display on the Hill. He is owned by United Tarentaise of North Dakota.

All ATA convention activities will be held at Stouffer's Denver Inn, where the purebred bull calf, Century III, will be on display.

A Tarentaise carcass banquet will highlight the convention, Jan. 16. Jan. 15-16 will be devoted to business meetings, reports from the members, election of officers and seminars.

This brand new sale will coincide with the Denver National Western Stock Show which provides one of the leading Quarter Horse Markets in America.

ADAMS COUNTY FAIRGROUNDS

14 miles north of Denver on Highway 85

This sale features sons and daughters of, and mares bred to, many of the leading sires in the nation—race and show.

Important Information:

SELLING 168 HORSES

January 14—Working Horse Preview at 5:30 p.m.

Sale starts at 7:30 p.m.

January 15—Working Horse Preview at 10 a.m. Sale starts 12 noon with Race Horses selling first.

Horses will be available for inspection beginning 12 noon, January 14.

Auctioneer: Dean H. Parker, Logan, Utah
Pedigrees: Thane Lancaster, Flor, Idaho

RACE-BRED ENTRIES INCLUDE:

THOUGHT I COULD—1975 br. (Aforethought TB, AAA Sire x Miss Leno Doll SI 89 by Lonelark TB, AAA Sire).
CHARGER LARK—1974 br. (Mid Kid Charge SI 104 x Miss Leno Doll SI 89 by Lonelark TB, AAA Sire).
BRISKETTA—1975 s. (Brisk Deck AAAT x Miss Showwells AA Producer by Leo's Showman AAA).
HONEYMOON—1975 s. (Brisk Deck AAAT x Honeymoon Bug by Lady Bug's Moon AAA).
HEADIN WEST—1975 s. (Brisk Deck AAAT x Marlene Miss AA by Leo's Showman AAA).
UNNAMED—1975 s. (Brisk Deck AAAT x White Van AA by Loran AAA Sire).
IDA'S ORPHAN BAR—1965 br. (Barzal AAA Sire x Ida Reddies AAA by My Texas Dandy AAA Sire).
RUN JET RUN—1975 s. (Jet Thrust AAA-AQHA Supreme Ch. x Sudden Jade AA by Bob Bader AAAT).
PAT GO—1964 bl. (Jayhawk Bar AAA x Susanne Bert by Bart Leo AQHA Ch.). A Multiple Race ROM Producer, bred to Chick's Deck AAA.
MISS NITE LITE—1972 bl. m. SI 88 (Jet Deck Junior AAAT x King's Zaretia Race ROM Producer by Gold King Bailey AA). Bred to Same Kinda Man SI 102.
MR. LUCKY MOORE—1974 s. (Mr. Jet Moore SI 110 x Zaretia Bailey SI 88 by Pacific Bailey AAAT).
OHS MAGIC—1975 bl. (Three Oh's AAAT x Miss Nite Lite SI 89 by Jet Deck Junior AAAT).
BROKER'S CHOICE—1965 br. m. (Double Bid AAAT x Bombay Miss AAA, Race ROM Producer by Bold Gallant TB, AAA Sire).
MUST BE A GO—1975 br. m. (Go Goon Go AAAT x Senor's Pal Race ROM Producer by Senor Bill AAA).
DANISH BID—1975 s. (Bunny Bid SI 104 x Danish Joy AAA, AAAT Producer).
LIL GYPER BOSS—SI 99 1974 s. (My Ballad TB x Danish Sunshine Race ROM Producer by Little Cowboy AAA Sire).
UNNAMED—1975 br. m. (Dance Lesson TB, AAA Sire x Jetzeta Deck SI 81 by Jet Deck AAAT).
GO BY LEO—1976 s. m. (Go With The Wind SI 87 x Tonto Lee Susan by Mac Lee AAA). He sire, Go With The Wind sire Real Wind SI 97, 1976 All American Futurity winner.
AFORETHOUGHT PATTY—1975 br. m. (Aforethought TB, AAA Sire x Cactus Banner by Cactus Reale TB, AAA Sire).
INTENTIONALLY PAT—1975 br. m. (Aforethought TB, AAA Sire x Molly Brackett by Top Brackett AAA).
SNAZZY SNAKES—1975 s. m. (Snoozy Man AAAT x Go Sneaky SI 86 by Sneaky Bar AAA).
SNAZZY SNAZZY—1973 br. m. (Snoozy Man AAAT x Miss Cheek Mark by Rocky Cote Bar AA). Bred to Angel's Jet Rail SI 86.
FLAMING JET JR.—1974 s. (Jet Deck Junior AAAT x Yame Flame by Red Dan Bar).
DANCE STARLET—1975 s. m. (Dance Lesson TB, AAA Sire x Starlet Jean SI 88).
TIME TO REASON—1975 s. m. (Roma Charge AAA x Time for Change Race ROM Producer by Off Base AAAT). Bred to Dance Lesson TB, AAA Sire.
MISS VIKY BAR—1962 s. m. AAA Stakes Winner (Clabber Bar AAAT x Vidie Lee Race ROM Producer by Leo Thomas AAA Sire). A Stakes winner of \$348, bred to Mr. Meyers AAAT, AAAT Sire.
KATZ'S POON—1965 s. m. AA, AA Producer (Mr. Bruce AAA x Dandy Bath Race ROM Producer by My Texas Dandy AAA Sire). Bred to El Chamo Rocket AAA, AAA Sire.
MISS OH WOO—1975 s. m. (Three Oh's AAAT x Sunday Drea TB by Drea Up).
SNAZZY KIT MAN—1975 bl. s. (Snoozy Man AAAT x Little Kit Bar SI 83 by Jayhawk Bar AAA).
PRIDE'S ETERNAL—1973 br. m. (Mobile's Chan AAA x Devil's Pride AAAT Producer by Devil Venture AAA). Full sister to Mobile's Pride SI 113, and is, herself, a race winner.

SELLING 84 OUTSTANDING SPEED-BRED HORSES

SHOW-BRED ENTRIES INCLUDE:
CUTTER'S SHIEK—1968 p. s. (Cutter Bill AQHA Ch. x Princess Taylor). Winner at halter, California State Fair, has been started in cutting. Is the sire of Luro's Shiek who stood 16th in the 1975 Shaffie Bill Futurity.
PARTIE BAIL—1972 s. (Easy Bar AAA-AQHA Ch. x Carzani). Shown in the 1975 Shaffie Bill Futurity at Reno by Harry Rose.
DEAN'S SUGAR MIST—1972 br. m. (Sugar Bars AAA x Sun Mist Show ROM Producer). Bred to True Roman, an outstanding performer at halter.
DEAN'S SWEET VELVA—1973 g. m. (Sugar Bars AAA x Velva's Blue). Bred to True Roman, an outstanding halter performer.
DEAN'S SUGAR MISTY—1973 s. m. (Sugar Bars AAA Sun Mist Show ROM Producer). Bred to True Roman, outstanding halter performer.
CUTTER'S SUPREME—1973 s. s. (Cutter Bill AQHA Ch. x Cardinal's Cuttie). Has been in training with Bobby Ingersoll and is ready for open competition, a top stallion prospect.
CUELLAR'S STRIP—1967 s. s. AQHA Champion-AQHA Superior Halter Champion (Cutter Bars AAA x Jilching). Has over 80 halter and performance points and is show ROM in western pleasure, English hunt seat and reining. Also a finished cutting horse.
TARNISHED SILVER—1971 p. s. (Bikilpoot Show ROM Sire x Scotch Eyes). A Halter point earner and grand champion, he can perform at western pleasure, trail and calf roping.
WHISPER—1975 s. s. (Three Bar Show ROM Sire x Whisp Macco). The leading gelding all ages of the Southern Arizona Q.H. Assoc.
TOTAL HANDFUL—1974 s. s. (Total Nite x Cat's Dares). Stood grand champion and winner of the Utah Halter Futurity and halter class winner, Utah State Fair.
VINCENT BAR—1967 bu. g. Show ROM (Jim Crockett x Candy Bar). 1972 High Point Calf Roping and Reining Horse in South Dakota.
MR. SUBBLING BAR—1972 bl. g. (Subbling Bill AQHA Ch. Sire x Mighty Bear). Has western pleasure and 3 reining points.
BURN GLOW ECHO—1970 bu. g. (Oklahoma Echo x Gypsy Bud). A Point earner at halter and western pleasure, he has points in 3 youth events.
TUFF FARM CAT—1972 s. g. (Tuffhemi AA-AQHA Ch. x Catwomen). 15 adult halter points and 3 youth points in 4 events.
DUDE'S SHOWDOWN—1968 s. g. Show ROM, Superior Halter Horse (Blondy's Dude AQHA Ch. x Showdown Jota AQHA Ch. Producer). Has 14 working points in English pleasure, western pleasure and reining, 68 halter points.
TWO EYED BAR—1965 s. g. (Two Eyed Jack AQHA Ch. x Sandy's Sappy). Has 6 western pleasure points and 6 halter points.
ST. THREE BAR—1961 bl. s. AQHA Champion (St. Bar D TB x Slip Mamma). Has 41 halter and 18 working points, can be used to show or to breed.
WILKINSON'S CUTTER—1970 p. m. (Whisper Cat Show ROM x Sirek's Puggy). High Point Senior Cutting Horse, 1975 NQCHA, and low Cutting Horse Futurity 1975, 1st Kansas State Fair Junior Cutting 1974.
YOUNG CHARGE—1975 s. s. (Bebe Charge AAA-AQHA Ch. x Tride Bar Twile). Halter winner, won the 1976 NQCHA halter Futurity.
MISS BARRE BOUNTY—1974 s. m. (Bebe Charge AAA-AQHA Ch. x Tride Bar Twile). Reserve 1974 Halter Filly RQCHA, 6th National Western 1976 won 1976 NQCHA Halter Futurity.
TRIXIE BAR TWIST—1970 s. m. (South Bar Show ROM Sire x Twin Sweet). A proven young producer of outstanding halter performers, Tucson Charge, Miss Bebe Bount. Bred to Bebe Charge AAA-AQHA Champion.
BLONDY'S REE—1975 bl. s. (Blondy's Dude AQHA Ch. x Bonnie Red). 7 (first, 2 seconds, 1 grand as a yearling; he was high point all age stallion, 1976 NQCHA; ME OTOP'S MISS—1969 s. m. (Miss Oice x Bode Payday). Earned 63 youth points.

SELLING 104 SHOW HORSES

CATALOGS ON REQUEST ONLY

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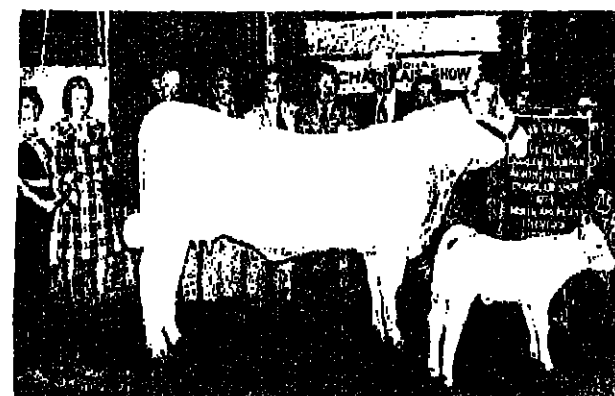


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WESSON ENTRY—Grand champion female of the 8th national Charolais show during the North American Livestock Exposition, Louisville, Ky., was WC General's Lady 1, a 1/10/76 daughter of General Lee, which was grand champion bull of the 1974 national Charolais show. The cow, with calf at side, is owned by Wesson Charolais Ranch, Koshkonong, Mo., and Victoria, Ark.



BERRY BULL BUYERS—Buying bulls at The Berrys Hereford sale, Cheyenne, Wyo., was the McKinley family, Dick, George and Michelle, from Grand Junction, Colo. (Staff photo by Jerry York)



SKIT WINNERS—The Wyoming Junior Hereford Assn. captured top honors in the American Junior Hereford Assn. skit contest, Kansas City, Mo. Cast members are, (left to right), Jay Talbot, Laramie; Janette Berry, Cheyenne; Jerry Stillahn, Cheyenne; Jody Fields, Torrington; Jay Berry, Cheyenne; Becky von Forell, Wheatland, and Byron Yiek, Yoder. Miss Berry was selected as outstanding performer.



ROYAL WINNER—This October, 1976, calf was judged grand champion purebred Limousin female at the American Royal. Shown by O'Brien Farms, Pineville, Mo., she is a daughter of Rousseau. (Staff photo)



FROM MISSOURI—Tom & Rosalie Smith, Smithton, Mo., are aggressive and capable boosters of the Limousin breed. He is president of the Missouri Limousin Assn. (Staff photo)

Farmland delegates ok merger, Far-Mar-Co approval yet to come

Delegates to the Farmland Industries annual meeting voted overwhelmingly to approve a proposed merger with Far-Mar-Co, Inc., which will become a subsidiary of Farmland. Scattered opposition to the merger came from delegates from Oklahoma and Arkansas. More than 18,500 voted on the proposed merger. Far-Mar-Co will vote on the proposed merger at their convention in February.

Following the filing of the proposal of the Farmland/Far-Mar-Co merger with the Securities and Exchange Commission, Farmland Industries corporate vice president W. Gordon Leith said Far-Mar-Co members will be mailed a prospectus of the merger in a ballot prior to their annual meeting next February in Denver. Far-Mar-Co members will be required to vote by mail on the proposed merger, even if they plan to attend the annual meeting. Leith said a majority vote of 303 Far-Mar-Co co-ops is needed for merger approval.

Leith also announced the formation of a Farmland/Far-Mar-Co acquisition company which will serve as a mechanism affecting the merger. He said once the merger is complete "a new Far-Mar-Co" would emerge from the acquisition company as a subsidiary of Farmland.

The 25 member board of directors of the Farmland/Far-Mar-Co acquisition company will include 13 Farmland Industries board members and 12 Far-Mar-Co members. Board officers of the acquisition organization include Walter Peterson, chairman; Ernest Lindsay, vice chairman; George Voth, president and chief executive.

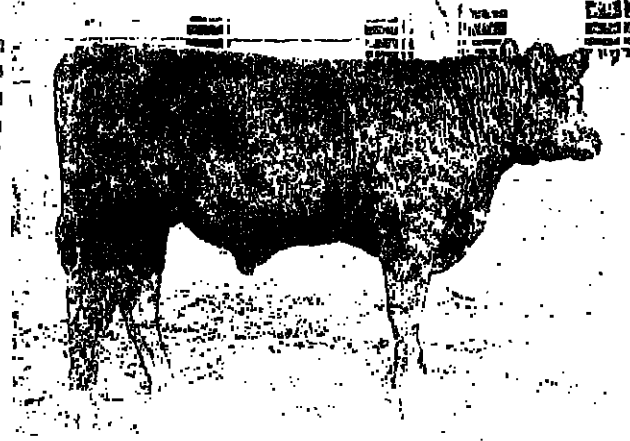
Farmland delegates from

Oklahoma, Arkansas, Texas and New Mexico expressed opposition to the merger due to lack of information. They felt more details were needed.

Leith told delegates a key test to the merger was whether or not it will be for farmers in the long run. The tangible results may be a little slow at first, but will come.

Ag loan session to highlight meet

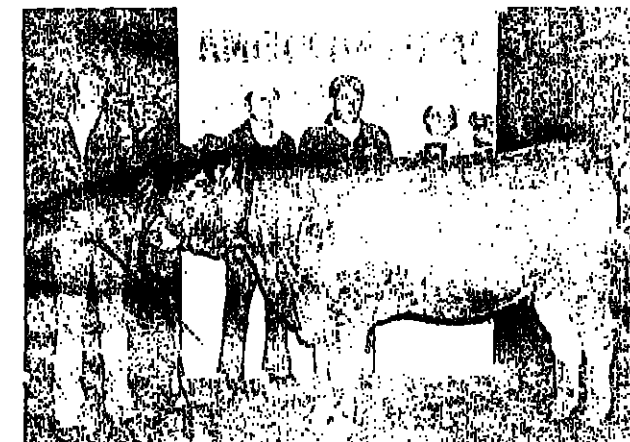
One of the highlights of the 25th Farm and Ranch Credit School for Commercial Bankers, Feb. 7-9, Texas A&M University College Station, will be a session on making agricultural loans.



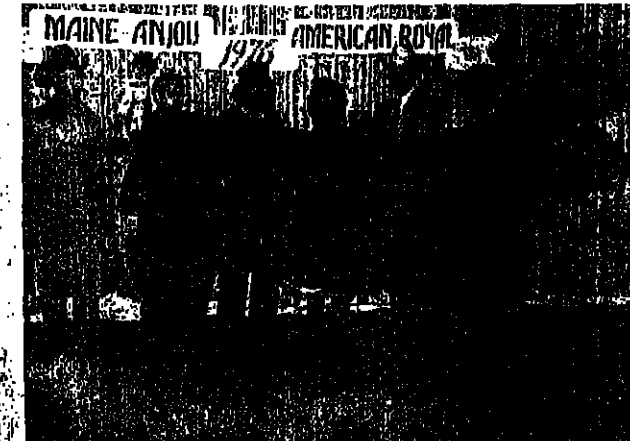
SOLD AT ERDMANN'S—Sir Williams Farm, Hillsdale, N.Y., bought two thirds interest in this bull calf, Wetonka 2446 by Eileenmere Lad 1563 for \$65,000 at the recent Erdmann Angus Sale, Wetonka, S.D. (Staff photo by Mack Jones)



SCHROEDER TOP—Mungas Herefords, Phillipsburg, Mont., bought this 1976 son of T1 OK Donkirk 154 for \$29,000 to top the Schroeder Cattle Co. sale, Palisade, Neb. (Staff photo by Mack Jones)



GELBVIEH WINNER—Cookie R11 by Good Hills Tartan was American Royal grand champion purebred Gelbvieh female. Shown by Cooper Bros. & Associates, Birchtree, Mo.; Merle Buss, Germantown, Tenn., and Ken Norwood. (Staff photo)



NATIONAL WESTERN ORIGIN—Senior and grand champion Maine-Anjou female at this season's American Royal was this March yearling by Dollar II, shown by Wilkinson Farms, Harrodsburg, Ky. She was bought as a calf at the 1976 National Western in Denver. (Staff photo)



TRADE COMPLETE—(Left to right), Mike Keller, Bassett; Dale Jackson, Newport, and Mrs. Keller are shown with Everett Brown of Fair Way Ranch, Valentine, Neb., shortly after Keller and Jackson teamed to buy a herd bull in the Fair Way Hereford sale. (Staff photo by Mack Jones)

Domestic feeding hikes may slacken

Livestock output and feed use of grain will continue to expand in the 1976-77 feeding year, but gains will be smaller than the relatively rapid expansion in the past year, according to an agricultural outlook report released by the Agriculture Department.

The feeding of feed grains mixed with wheat may increase about 6%, about half of the 1975-76 increase. Short supplies of soybean meal and high prices will likely reduce feed use from the very high rate of 1975-76.

Cattle on feed placements have slowed this year due to

high costs, while hog and broiler production continue to expand. Hog producers intend to boost this fall's pig crop 15-20%, but feeding margins have narrowed, indicating production plans for 1977 may drop slightly. Broiler producers show no signs of slowing output gains.

River Markets name McAtee to NLS&MB

The River Markets Group has announced the appointment of William A. McAtee, St. Louis, as its newly designated director on the National Livestock and Meat Board.



BUYS BIG—Dick Dietz, HHH Farms, Meadow Grove, Neb., was among volume bull buyers at the recent Bon View Angus sale, Canova, S.D. (Staff photo by Mack Jones)

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DON'T MISS the Cottonwood Ranch Auction Wednesday, January 12

at the ranch, Sedgwick, Colorado

Note from ROOD MENTER, owner:

As I have sold the ranch, I will sell the following livestock and ranch equipment. To get to the ranch from Sedgwick, Colo., go on Highway 138, 4 miles west and 3 miles north; or from Crook, Colo., go on Highway 183, 10 miles east and 3 miles north.

LIVESTOCK

- 342 Hereford cows
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- 167 Angus cows • 10 older cows
- 40 Angus bulls, Hodges bred

This herd of cows is of excellent quality and has carried representatives of the choicest of cattle for many years. All cows are bred to Angus bulls of the finest quality. A few calves will be on the ground by sale day; the balance will be heavy springers calving the 1st of February. Blood tests and pregnancy checks will be guaranteed. Ages of the herd range from heifers to solid mouth cows.

Cattle will be sold in lots to suit the buyer. Trucks will be available to move the livestock the day of the sale. The present owner will be in the market this fall to purchase these calves.

Storm Date: In case of inclement weather, sale will be held Monday, January 17.

For further information... Imperial Livestock Auction Market, Inc., Imperial, Neb. 68033 • Frank Stute, Jr., 308/882-5408 or Don Egie, 308/874-3240.

EQUIPMENT

Selling at 10:30 a.m. MST:

- 1948 TD9 crawler with dozer
- 1958 HO HOUGH 4-wheel drive loader
- 1975 portable Cristifoli irrigation pump
- 1972 Berkley irrigation pump
- 1975 8-inch straight and gated pipe, 2000 feet
- Several hundred irrigation tubes
- 10-ton hay sled with turntable
- 2 John Deere 14-foot shoe drills
- 16-foot Graham Hoeme with rod weeder attachment
- Crop sprayer
- 5 pump jacks
- Shop equipment
- Meat saw, meat grinder, cooler compressors

Lunch will be served at sale headquarters.

Market Roundup:

New year may end holiday doldrums

PRICE TRENDS ON CATTLE and beef over the past two weeks have been disappointing. Marketable cattle numbers on feed across the nation are shorter in relation to slaughter than at any time during the year. In response to a tightening supply situation, fed cattle prices jumped upward early in October, but leveled off in November before again turning upward early in December. Recent downside pressure was attributed to "pre-holiday doldrums," but cattle prices normally are relatively strong. The culprit recently, as well as in November, was competition from pork and poultry.

Although cattle feeders experienced losses on most pens of cattle throughout 1976, the industry continues placing relatively large numbers on feed. The eastern two-thirds of the nation will have nearly as many cattle on feed as for a year earlier. They are down modestly in the west.

CALIFORNIA MOSTLY CHOICE steers \$41-42; good-choice \$41. Oregon mostly choice steers \$38.50-39.50. Mostly choice heifers \$37-37.50. Washington choice steers \$38.50-39. Choice heifers \$37-38. Idaho, Utah, Nevada choice steers \$39-40; good-choice \$37-38.50; choice Holsteins \$35. Choice heifers \$36-37.50. Arizona mostly choice steers \$42; good-choice \$41.60-41.75. Mostly choice heifers \$38.

Wyoming, Nebraska, South Dakota mostly choice steers \$38.50-40. Choice heifers \$37.50-38.50; good-choice \$37-37.50. Colorado choice steers \$40-41. Choice heifers \$38-39.50. Montana mostly choice steers \$38-38.50. Mostly choice heifers \$37-37.50.

Kansas mostly choice steers \$40-40.50; good-choice \$39-40. Mostly choice heifers \$38-39; good-choice \$38-38.50. Texas, Oklahoma mostly choice steers \$40-41.50; good-choice \$39-40.50. Mostly choice heifers \$38-39.25; good-choice \$36.50-38.

COLORADO CANNER-CUTTER cow beef \$48-49; utility at San Francisco \$44-46; Panhandle \$42-45. No steer or hoifer beef sales reported in Panhandle. Colorado choice steer beef \$62-63.50; San Francisco \$62.50-70. Choice heifer carcasses in Colorado \$56.50-61; San Francisco \$62. Good-choice stock cows in Midwest \$23-27.50. Good cow-calf pairs \$200-265 each. Good-choice young cows with first calves \$190-243 each.

California choice 575-600 lb. feeder steers \$36. Choice heifers 650-750 lb. \$27-28.50. Washington choice steers 350-500 lb. \$36-39; 600-650 lb. \$36-38.50; 600-700 lb. \$33-36; 700-800 lb. \$32-34.50. Choice heifers 300-500 lb. \$28-33, mostly \$29-32. Oregon choice steers 600-650 lb. \$34-36. Choice heifers 600 lb. \$27. Wyoming, Nebraska, South Dakota choice-prime steers 575 lb. \$37-38; 790-800 lb. \$35. Choice-prime heifers 750 lb. \$32.50; good-choice 700 lb. \$27.50. Montana mostly choice steers 300-500 lb. \$39-42; 600-650 lb. \$36.50-38.50; 650-950 lb. \$34-36. Choice heifers 300-500 lb. \$31.50-34.50; 600-650 lb. \$31-33; 650-800 lb. \$29-32.

COLORADO CHOICE STEERS 250-400 lb. \$39.50-45; 400-600 lb. \$37-44.25; 600-800 lb. \$35.60-40; 800-1000 lb. \$34.25-38.50; 700-800 lb. \$34.25-37.75; 800-1000 lb. \$33.60-36. Choice heifers 250-400 lb. \$32.50-38; 400-625 lb. \$32-36; 600-800 lb. \$30.50-35.80; 800-1000 lb. \$30.50-34.85; 700-800 lb. \$31-32. Kansas choice steers 300-400 lb. \$40.25-42; 400-500 lb. \$37.60-39.50; 600-800 lb. \$35.60-36.80; 800-1000 lb. \$35.60-37.40; 700-800 lb. \$35.60-36.50; 800-925 lb. \$35.60-36.50. Choice heifers 300-400 lb. \$31.25-34.40; 400-500 lb. \$30.75-32.90; 600-800 lb. \$30.25-32.40; 800-1000 lb. \$30.80-33.25; 700-760 lb. \$30.25-32.50. Texas choice steers 400-600 lb. \$36-39.25; 600-800 lb. \$35-37.50; 800-1000 lb. \$35-36.25. Choice heifers 300-500 lb. \$28-30; 600-800 lb. \$28-30.30; 600-750 lb. \$28.50-30.30.

Midwest choice-prime 90-110 lb. wooled slaughter lambs \$45.25-49.20; 105-125 lb. \$43-47; choice-prime 90-110 lb. shorn No. 1-2 pelts \$47-49. Midwest good slaughter ewes \$5-14. Midwest choice-fancy feeder lambs 60-90 lb. \$46-55. Sheep and lamb slaughter under federal inspection two weeks ago was estimated at 22,000 compared with 23,000 the previous week and 27,000 a year ago.

AT MIDWEST MARKETS U.S. 1-3 190-240 lb. barrows-gilts \$40-42.50. In direct trade east of the Mississippi River \$40-41.25. Iowa, Minnesota area \$38.50-39. Sioux Falls, S.D., feeder pigs each, U.S. 1-2 30-40 lb. \$26.75-28.25; 40-50 lb. \$26.75-32; 60-80 lb. \$31.75-34.25; 80-70 lb. \$34.50-36.50; 80 lb. \$40.50.

Although live hog prices have advanced, retail prices of pork have been attractive and the retailers have been actively promoting both pork and poultry. Retail prices of pork have been down substantially from average choice beef prices and consumers have shown unusual response to this difference. In contrast, retail beef prices have held nearly unchanged despite relatively wide retail margins and low wholesale values. In short, beef has been encountering more effective competition in the market place as well as in the processing sector of the industry than at any time in many years.

Entering the new year, the industry will have two or three advantages over last year. Cost of grain in feedyards will be down permitting profits at lower price levels. Steer numbers on feed will be significantly smaller than for last year, but the difference will be nearly offset by the largest number of heifers on feed in the history of the industry. Many analysts are bullish on 1977 as we are at WLJ. We all wish you and yours a very prosperous new year.

DOUGLIERIE

Auction Results

MARTIN POLLED CHAROLAIS
Florence, Mont., Oct. 15

| | | |
|---------|-------------------|---------|
| 10 | herd bull | \$2,580 |
| 14 | PR comm. bull | 988 |
| 2 | 7/8 bulls | 788 |
| 17 | PR & 1/2 | |
| 18 | cow/calf pair | 1,528 |
| 25 | PR & 1/2 | |
| 26 | PR & 1/2 | 998 |
| 22 | PR & 1/2 | |
| 15 | 15/16 hfrs. | 855 |
| 7 1/2 | 7/8 cow/calf pair | 857 |
| 5 | PR & 1/2 | 840 |
| 1 | 3/4 cow/calf pair | 425 |
| 103 1/2 | lots | 1,171 |

Auctioneer: Bill Lefty
Sale Manager: Charcon
Services Ltd.Bulls: Beau Emperor Poll
557, by "The Emperor," Walter
D. Hansen, Delray, W. Va.,
\$5000. Beau John Poll 461, a
grandson of "The Emperor,"
Gotthold Reich, Bawham, Alta.,
Canada, \$4700.Females: Belle Perfection 159
by "The Emperor," Norheim
Charolais, Saskatoon, Sask.,
Canada, \$2100. Har 1978 heifer
calf by Beau John 50; HH
Charolais, Sauk Rapids, Minn.,
\$2000. Belle Perfection 105 by
"The Emperor," Royal Charo-
lais, Youngwood, Pa., \$1850.
Belle John Poll 403 by "The Em-
peror," Delray, W. Va., \$1500.
Volume buyers were: Ancona
Pharma, Dunfermlie, Ont., Can-
ada, and Iven Bletter, Blatter
Ranch, Malta, Mont. The cattle
sold into 10 states and 4 Canadian
provinces.Grain allotment
set at '76 level

The Agriculture Department has announced that the 1977 National feedgrain allotment will be 89 million acres, unchanged from 1976.

The allotment is used solely as a basis for making payments to producers if the market price falls below established target prices or if growers qualify for disaster payments.

USDA also announced it will not make deficiency payments on 1976 crop wheat and barley. Current legislation provides that such payments must be made to producers when the national weighted average price received by farmers for the first five months of the marketing year (June-October for wheat and barley) is less than the established target price for these crops.

The national weighted average price received by farmers for the first five months was \$3.08 per bushel for wheat and \$2.41 per bushel for barley. These exceed the target prices of \$2.29 and \$1.28 for wheat and barley, respectively.

In 1976 producers, responding to the market-place rather than the allotment, planted about 112 million acres of corn, sorghum and barley.

Murray Greys gear
up for Denver show

Murray Grey cattle from six states and two Canadian provinces will be in competition at Denver's National Western Stock Show, according to Norman G. Warshawski, Billings, Mont., executive secretary of the American Murray Grey Assn. This national show of the breed is to be at 10 a.m., Jan. 21, with Burl Winchester of Montana State University as judge.

Annual membership meeting of the association is to be at the Regency Hotel, Jan. 20 at 2 p.m. The Regency also will be association headquarters.

Brucellosis hearing set for Feb. 18

The National Brucellosis Technical Commission will hold the third of its public hearings on the federal-state brucellosis eradication program Feb. 18 in Kansas City, Mo.

The hearing will be held at the Hilton Airport Plaza Inn at the Kansas City International Airport from 8 a.m. until 4 p.m.

The commission is holding the hearing to collect views on the program from persons in the livestock industry, representatives of organizations and all other interested parties.

Earlier hearings were held in Miami Beach, Fla., and Fresno, Calif.

The eradication program,

in effect since 1951, has been criticized recently by livestock producers in areas where infection rates and numbers of quarantined herds are still high.

The commission is a free-standing group of scientists set up under contracts between the U.S. Department of Agriculture and the University of Wisconsin-Madison and Texas A&M University. It is reviewing the program's effectiveness and procedures and is considering alternatives and their potential costs.

The commission plans to issue periodic interim reports, with a final report set for June 1978.

Persons unable to attend the hearing can send po-

sition papers and comments to Dr. David T. Mann, Brucellosis Technical Commission Chairman, Department of Veterinary Medicine, University of Wisconsin-Madison, Madison, Wis. 53706.

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P.O. Box 8284 • Sheridan, Wyo. 82801
307/874-9356

WLJ
CLASSIFIED
CORRAL

... SHORT CUT TO PROFITS

ADVERTISEMENT RATES

BY THE WORD: 35 cents per insertion. 30 cents for cash with order or when ordered for 3 or more consecutive insertions. Include name and address in word count. Count as one word each initial, abbreviation, whole number and phone number; hyphenated words as two. Minimum charge: \$3.50.

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BLIND ADS: Count Ad Dept. No. as 5 words when ordered BY THE WORD. For all blind ads, add \$1.50 per insertion for cost of forwarding replies. Publisher establishes your confidential Dept. No. Give complete name and address to insure prompt delivery of replies.

CONDITIONS

BLACK & WHITE ads only. No photographs or reverses.

EMPLOYMENT WANTED ads must be paid in advance.

DEADLINE: 4:00 p.m. Tuesday for issue mailed Friday and dated the following Monday.

LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in phone copy. Publisher reserves the right to refuse advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertising is not agency commissionable.

WESTERN LIVESTOCK JOURNAL

Patti Owens
Classified Ad Mgr.
P.O. Drawer 17P
Denver, Colo. 80217
303/625-2800

Kit Ketchum
Classified Dept.
1085 N. Main St., Suite M
Orange, Calif. 92667
714/907-1942

DO NOT PHONE in response to blind ads. Advertiser names and locations are confidential. Write, showing Ad. Dept. No. on your envelope, and your reply will be promptly forwarded.

CLASSIFIED INDEX

- 1 Employment Wanted
- 2 Help Wanted
- 2A Distributors Wanted
- 2B Custom Service
- 3 Cattle Markers
- 3A Livestock Brands
- 4 Sams
- 5 Cattle
- 6 Goats and Sheep
- 7 Hogs
- 8 Horses, Jacks, Mules
- 9 Dogs
- 10 Auctions
- 10A Auctioneers
- 11 Livestock Wanted
- 12 Feedlots
- 13 Farms, Ranches for Sale
- 14 Ranches or Pasture Wanted
- 15 Ranches or Pasture Wanted
- 16 Real Estate for Trade
- 17 Pastures Available
- 18 Hay, Feed, Seeds
- 19 Business Investments
- 19A Livestock Loans
- 19B Loans
- 20 Machinery and Supplies
- 21 Farm Posts
- 22 Building Materials
- 23 Pipe, Irrigation Supplies
- 24 Schools
- 25 Trucks and Autos
- 26A Trailers
- 26B Lost and Found
- 27 Women's Interest
- 28 Vet Supplies
- 29 Miscellaneous

EMPLOYMENT WANTED 1

YOUNG MARRIED MAN desires permanent job on cattle ranch. Associate Degree in Agriculture, some experience. Prefer California coastal area—need house. Write Ad Dept. 606 c/o WLJ.

MARRIED MAN, 26, seeking assistant manager or similar position with commercial cattle operation. Raised on a mountain ranch, degree in Nutrition, resume available. Tom Tippett, Rt. 1, Box 101, Ritzville, WA 99169. 509/882-2273.

HELP WANTED 2

BOOKKEEPER FOR KEY position in livestock oriented business. Write Ad Dept. 605 c/o WLJ.

EXPERIENCED MARRIED MAN to work with registered cattle. Imig Herford, Thedford, NE 68168. 308/748-2270.

WANTED:

WLJ SUBSCRIPTION SOLICITORS

Western Livestock Journal is seeking capable men and women to sell WLJ subscriptions.

Part-time or full-time, this venture can be highly rewarding to the energetic & sales-minded individual. Call 1-800-628-8030, ext. 54, for more information.

HELP WANTED 2

WANTED: TWO EXPERIENCED men to work on a large ranch in southern California. Must have own tools. Phone: 714/355-1723, evenings after 6.

FEEDMILL MAINTENANCE FOREMAN: Must have knowledge of steam rolling and be able to initiate preventative maintenance program. Northwest location. Write Ad Dept. 609 c/o WLJ.

COWBOY WANTED for cow/calf operation. Experience preferred for calving, practical vol. ranch repairs, etc. Salary plus home furnished and fringes. Write Ad Dept. 610 c/o WLJ.

ATTENTION:

AGRICULTURAL EMPLOYERS
Agricultural Personnel Recruiters can help you fill your employee needs. We screen employees for your position, then you make the final choice from a selected group. Please list type of position, any special requirements, salary and benefits. Write: AGRICULTURAL PERSONNEL RECRUITERS Box 23, Rt. 1, Prescott, WI 54021

WANTED: EXPERIENCED all-around married man to help with farming and beef cattle operation. Mechanical knowledge also desirable. Double wide 4 bedroom, 2 bath, new mobile home, garden space and utilities paid. Southeastern Idaho. Send references and salary desired to Ad Dept. 812 c/o WLJ.

CATTLE MARKERS 3

NEW EARTAGS—"DURAFIX"
No tools needed. Large weather-resistant numbers. RED, WHITE or YELLOW. \$25 each. 50 sample tags \$10.00 prepaid. Write DURA-FIX, Box 363, Jonesville, WI 53046.

SEMEN 4

BUFFALO SEMEN for sale. Write Jack Deane, Herford Park Road South, Seattle, WA 98108. Call: 808/762-1030 or 408/981-4472.

CATTLE 5

REGISTERED ANGUS—4 top yearling Fries and Emulous bulls, few good cows. Priced realistically. \$150-250-525.

80 PREG. TESTED HEIFERS—Black White and Herford. All shots. \$200. 8 registered Angus bulls, 7 Polled Herford. Naff Ranch Co. 702/779-2275; 702/779-2285.

CHARBAY—22 BULLS, age 12-17 months, semen tested. Some herd sire prospects. 28 heifers, 12-17 months. Hudgins—AD breeding on top side Schaefer Land & Cattle, Inc., Rt. 1, Box 21, Campo, CA 92008. 268/288-4510.

REGISTERED QUEENSLAND Blue Heeler pups. Excellent stock dogs. Mrs. Richard Glaser, Roseville, Calif. 916/783-9484.

CATTLE 5

LONGHORN BULLS FOR RENT. Hap Magee, Danville, Calif. 415/837-7228.

WANTED to rent on shares or buy on shares 40 to 50 crossbred cow-head good references. Box 757, Globe, AZ 85501.

BULLS—BULLS—BULLS

Rugged Red Bull 800 Herford, Angus and Shorthorn two-year-old bulls, for sale or trade. **HALL CATTLE CO.** Grand Ave., Nyssa, OR 97631. Call collect: 503/372-2861

ANGUS BULLS

Production and Semen TESTED
Sunny Brook Ranch
Paso Robles, California
PH: 805/238-0853

REGISTERED BRANGUS

Top quality, all ages. F&R Fitzgerald Ranch, 3630 Manzanita Dr., Lincoln, CA 95848. Main office: eves., 805/848-1830; ranch foreman, 916/845-2030.

BECKLEY RANCH

HOME OF CHAMPIONS
Now offering for sale: 300 prop. tested young, ranch raised, one iron cow, mostly Black, Baldies, some Herefords, Shorthorns & Angus. Feb. & March calving. Dec. delivery. 800 hali and 3/4 open and bred Simmentals, Limousins and Maine-Anjou heifers and cows. Beckley Ranch, 3558 N. Fine Rd., Linden, CA 95238. 208/887-3402.

ROCKY MT. SANTA GERTRUDIS ASSN.

Great Cattle at Denver—Ski, Shop & Dine at Breckenridge—Jan. 21-25

SHOW: Denver Nat. Western Stock Show 1:00 p.m. Fri. Jan. 21
BANQUET: Regency Motor Inn 7:00 p.m. Fri. Jan. 21
SALE: Nat. Western Auction Arena 10:00 a.m. Sat. Jan. 22
SKI TRIP: Special Package Vacation 3:00 p.m. Sat. Jan. 22

1 1/2 hours by Limousine to Breckenridge Condominiums & Motel Rooms—Ski Sun. & Mon. Breckenridge—Copper Mt.—A-Basin—Keystone Leave Tues. 8:00 a.m. Charter Bus to Denver Airport

NOTE: Sale has 22 choice females, mostly bred, one with bull calf at side & 17 exceptional herd sire quality bulls.

Col. Walter Britten, Auctioneer
For Catalogues: Tweet Kimball, Secy., Sedalla, CO 80135 • 303/688-4411
Affiliate Santa Gertrudis Breeders International

GOATS AND SHEEP 6

FOR SALE: 700 White Face does bred to Suffolk bucks to lamb in January. Alfred Deans, Hay Springs, NE 68347. Phone: 308/369-2301.

HORSES, JACKS, MULES 8

CALIFORNIAN NEEDS trained, mannered trailhorses, prefer gelding. Please, quality only. 213/831-1223.

TWO BELGIAN BAY yearling grade mares colts, two black, 4 and 5 year old Percheron team. James Arnold, P.O. Box 224, Bangor, CA 95914. 916/678-2444.

MULES: GENTLE, WELL BROKE, young mules from Quarter Horse mares and Mammoth Jack. Many colors. George Cumberland, P.O. Box 163, Gualtulin, CA 93427. 503/688-5658.

FOR SALE OR TRADE: El Paso Appaloosa stud, son of Peavy Blimbo. 13 years old, permanent registered, a good ranch horse. C. Williams, Box 1416, Geop, NM 87301. Phone: 505/863-9570.

AQUA STALLION PROSPECT ready to show, exceptional in every way. 3 years old, 15.3 hands, well developed. Sire: Two Eyed Jack. Dam: Del Rio Delta. Proven dam of many point earners. \$10,000. 714/678-3627.

FOR SALE: WEANLING chestnut filly (El Kentuck TB—Stars Da Baby). Two-year-old sorrel filly, strip and hind spots (Taco Bar—Bayetta Baby). Two-year-old bay colt (Three Pokes—Stars Da Baby). Brown mare, 18 in. in foal to AQHA Champion Scooper Buzz. Twin Oaks Stable, Rt. 1, Box 28, Quinlan, TX 75474.

DOGS 9

REGISTERED QUEENSLAND Blue Heeler pups. Excellent stock dogs. Mrs. Richard Glaser, Roseville, Calif. 916/783-9484.

WORKING STOCK DOGS: Ranch raised, registered Australian Shepherds. Weaned pups available at all times. Full satisfaction guaranteed. Pictures on request. WALLY BUTLER, BUTLER LIVESTOCK CO., Rt. 2, Box 119, Kendrick, ID 83637. 208/288-4510.

CATTLE 5

For Sound, Dependable, Semen-Tested, Performance and Progeny Tested POLLED SHORTHORN BULLS ... Come to FROSTY ACRES
Under new USDA grading. 80% 14-16 month old, progeny tested cattle had a Yield Grade 2. A return of \$5-10 or more over Yield Grade 3.
Frosty Acres, Inc. • J. E. "Ed" Dale and Ron Albaugh
Box 142 • Adin, CA 96006 • Ed: 916/299-3261 • Dale: 299-3440

FRN & CO. QUALITY RED ANGUS weaner calves, bull calves and heifer calves for sale. Some pairs and bred cows. Route 1, Franktown, CO 80116. 303/688-3559.

CHAROLAIS BULLS

Purebred Horned and Polled • 15-38 Months
Performance Tested • Delivered Anywhere
RAIL CANYON RANCH • PAUL DOWNEY
Box 868 • Adin, CA 96006 • 916/289-3475

FOR SALE: REGISTERED Black Angus calves, heifers and young bulls. Priced as to age and size. Valley View Ranch, 21351 Walnut, Lake Elsinore, CA 92530. Phone: 714/874-4278.

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Farms, Ranches

OREGON • JOHN DAY COUNTRY

A CATTLEMEN'S RANCH meeting the demands of today's needs—Location, Condition, Price, Terms and Diversification.

- May we invite your attention to the following oldtime reputation cattle ranch:
- RUNS 1,000 HEAD on cowboys' basis or 700 cows + steers + heifers to three years.
 - 12,255 DEEDED ACRES—Critically important with today's trends.
 - 14,000 ACRES BLM—Controlled through water on deeded land.
 - 2,500 ACRES presently leased from timber company—Originally 10 year lease, 5 years remaining.
 - LAND IS CONFINED in one large block providing easy movement of cattle, no hauling required.
 - CLIMATE—Exceptionally mild winters, pleasant summers.
 - LOW ELEVATION—Approx. 1900' at headquarters—Elevation at summer timber pastures approx. 5,000'.
 - LONG GROWING SEASON—Approximately 100 days.
 - RAINFALL—14" to 18" in higher elevations.
 - HAY—Growing alfalfa, grass and oat hay (can raise 2 crops of oat hay on the same ground in the same season).
 - IRRIGATION—Approx. 700 acres (several hundred more acres could be developed at low cost).
 - FREE WATER—John Day River flows through ranch for 6 1/2 miles.
 - RANGE WATER—Abundant water over entire range—Over 70 developed springs + numerous creeks.
 - IMPROVEMENTS—Well constructed, large 6 bedroom, attractive older owners home + several employee homes. All in excellent condition surrounded by attractive gardens, fruit trees, apples, peaches, pears, apricots, plums, grapes.
 - SEVERAL BARN—Complete corrals, scales, etc.
 - SCHOOLS—School bus to door.
 - HUNTING AND FISHING—Deer, elk, trout, birds, in abundance.
 - GOOD SET OF young Hereford cows at market price.
 - LOW TAXES—\$5,100.
 - PRICE—\$1,225,000—Owner will finance at popular interest rates.

Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3872, Evenings

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Specializing in Ranch Property
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916/667-2272

bill murphy co.
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Petaluma Area:
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RANCH and LAND BROKER

Arnold Agency
800 Ac. prime farm land Fresno Co.,
\$1500 per acre. Terms negotiable.
3000 Ac. grain land Merced Co. Sub-
siding for trees, vines, etc. \$250 per ac.
11,000 Ac. foothill cattle ranch. Mer-
ced Co. Low water. Very good im-
provements. Call for details.
180 Ac. oranges. Madera Co. 40 ac.
Valencia, 120 ac. Navela. High yield-
ing orchard.

ARNOLD AGENCY
Madera, CA 93637
Madera 209/874-2441
Eves. 209/438-1687
Mayville 916/742-0726
Eves. 209/368-8800
Eves. Red Bluff 916/527-1573

RANCHES

438 Acre ranch—256 acres flood irrigated, plus 185 acres ready for development. Older home a good out-
building.
PRICE: \$215,000, refinance.
182 Acre diversified ranch—80 acres under wheat lines, balance flood ir-
rigated. Nice home, good outbuild-
ings, irrigation equipment and some
farm equipment included in sale.
PRICE: \$150,000, cash or refinance.
345 Acre sheep ranch—running 900
ewes at present, adaptable to cattle
or diversification. Nice home, hay
barn, barn, corrals, mobile home and
full line of farm equipment included
in sale.
PRICE: \$250,000, terms by owner.
2100 Acre ranch running 500+ cows
now on a year round basis. Three
sets of buildings, two sets of cor-
rals, haybarns and complete line of
ranch equipment included in sale.
Abundant water for irrigation.
PRICE: \$300,000

HORTON
RANCH
REALTY
Robert L. Horton, Broker
4052 S. Sixth St.
Klamath Falls, OR 97601
503/822-6879 • Res. 584-0082
503/883-2239 • Mobile 814

CATTLE RANCH
Carrying 1700 cow units. More
than 8,000 acres with 2000 acres
under irrigation. 9 miles lake
shore front on west side of
Goshute Lake in southeastern Or-
egon. By owner 209/723-8821.

SOUTHERN OREGON
1380 Acres—515 deeded. 250 new
alfalfa—355 irrigated pasture. Good
2 bedroom home, outbuildings and
barn. Free water from 700 acre lake.
Beautiful setting in small valley sur-
rounded by large Ponderosa Pines.
Fantastic bird hunting. 10 miles from
Klamath Falls. \$385,000 with low
down by owner/agent. Ask for Robert
Morris at Robert Morris & Assoc.,
503/385-3525.

PINE TREE CATTLE CO.
Cattle Raisers
Equipment Leasing & Auctioneering
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P.O. Box 688
Porterville, CA 93257
In Northern California
Call: Bo Lacque
916/865-5105 or 866-3128
154 East Walker
Orland, CA 95963

TOP QUALITY: 13,500 acre
winter feed ranch, in the hills
west of Sacramento. Fenced,
water, good alfalfa, spring ponds,
seasonal streams.
inga, good corrals, on level
paved road. About 150 acres OK
for dryland oats, wheat, barley.
Price: \$155 per acre. Flexible
seller terms. BILL FRYER at As-
sociated Brokers, 2319 K Street,
Sacramento, CA 95816. 916/443-
4555.

SHOWPLACE HORSE RANCH—160
acres of deeded land with forest
service land near, charming old
3 bedroom home—completely re-
modeled. Deck overlooks trees, pas-
ture, pond and Cascade Mountains.
Sprinkler system, corrals, round pen,
pole fencing, cross-fencing. Three
barns including a big antique one.
Beautiful setting. Close to Bend,
Oregon. Call or write.

RUSSELL'S REALTY, INC.
Helen Halligan
1326 N.E. Third, Bend, Oregon
P.O. Box 382 • 97701
503/382-3031, days
503/382-1498, evenings

INTERMOUNTAIN
Farms, Ranches
Have several small ranches on
Bear River. Good cash flow,
beautiful area. With or without
cattle and machinery. Call 801/
753-2751, days 753-1447 or 753-
1328, evenings. Write: Steve
West Real Estate, P.O. Box 495,
Logan, Utah 84301.

SOUTHWESTERN IDAHO RANCH
2,447 ACRES located in Canyon County, Idaho. This country is one of the top
handlins and some gray irrigation with about 800 acres or more that can be
developed and irrigated. There are about 1,700 mature inches of water for this
property or 34 cubic feet per second from the Snake River. A private lake and
5 miles of Snake River runs by the property. This ranch has raised potatoes,
corn, small grains and is presently in pasture, alfalfa and plow ground. The
that would run from 1,000 to 1,200 cows or grass pastures. The ranch has
there is a good chance that a Hydro Electric Dam will be built on the Snake
River with the lake from the dam flooding very little of the property. A geother-
mal lease goes with the property. Improvements are 2 nice mobile homes, 2
and a feeder for approximately 400 head, an asphalt slab for silage storage,
grain storage plus other amenities. Compare the price of \$400,000 with a mount-
ain or desert ranch where one must depend on Federal land, in most cases,
and you will agree that this is a buy.

HEDRICK & BODINE REALTY • 208/738-0021
1154 North Orchard • Boise, Idaho 83704
Call: Bill Gunning 488-4415 • Ken Nelson 488-9160

Plenty of Water and Profitable Ranches

In Oregon

- Call or Come See Us For Many Like These:
- SHEEP RANCH—Approx. 2380 deeded acres, 7 good barns, 40 ton granary, tack room, shop, milking shed, toilet and kitchen in lambing barn. 6 room content block house, all year creek. \$975,000, terms. Plenty of grass. Taxes only \$2108.
 - SHEEP—CATTLE RANCH—Approx. 1850 deeded acres close to two towns, large barn plus outbuildings, all year creek. Added property. 189 acres with house possible. \$250,000, terms. No. 778, ft. of grass.
 - RANCHETTE—Approx. 35 acres, barn with corrals and loading chute, family orchard, chicken house and shop building all immaculate. Perimeter and cross-fencing. Easement to river for irrigation. 5 tre comfortable 3 bedroom, 2 bath home. Only \$65,500, No. 797.

WESTERN STATES FARMS and RANCHES, INC.
1350-84 NE Stephens • Roseburg, OR 97470
CALL: 503/672-6561

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1977 National Western Stock Show
Livestock Judging & Sales Program
January 14-22

(Continued from page 4)

Fairgrounds

Saturday, Jan. 16

Sunday, Jan. 17

Monday, Jan. 18

Tuesday, Jan. 19

Wednesday, Jan. 20

Thursday, Jan. 21

Friday, Jan. 22

Saturday, Jan. 23

Sunday, Jan. 24

Monday, Jan. 25

Tuesday, Jan. 26

Wednesday, Jan. 27

Thursday, Jan. 28

Friday, Jan. 29

Saturday, Jan. 30

Sunday, Jan. 31

Monday, Feb. 1

Tuesday, Feb. 2

Wednesday, Feb. 3

Thursday, Feb. 4

Friday, Feb. 5

Saturday, Feb. 6

Sunday, Feb. 7

Monday, Feb. 8

Tuesday, Feb. 9

Wednesday, Feb. 10

Thursday, Feb. 11

Friday, Feb. 12

Saturday, Feb. 13

Sunday, Feb. 14

Monday, Feb. 15

Tuesday, Feb. 16

Wednesday, Feb. 17

Thursday, Feb. 18

Friday, Feb. 19

Saturday, Feb. 20

Sunday, Feb. 21

Monday, Feb. 22

Tuesday, Feb. 23

Wednesday, Feb. 24

Thursday, Feb. 25

LONGHORN

Wednesday, Jan. 19

Thursday, Jan. 20

Friday, Jan. 21

Saturday, Jan. 22

Sunday, Jan. 23

Monday, Jan. 24